

Federal State Autonomous Educational Institution of Higher Education "RUDN University"
Faculty of Economics

Approved by the Scientific Council
of the Faculty of Economics

protocol № 10 from 25.04.2017

Approved
Vice-Rector for Academic Affairs

A.P.Efremov

2017



**The basic professional educational program of the
higher education**

Field of study (specialty)

38.04.01 "Economics"

according to the list approved by order of the Ministry of Education and Science of Russia from 12.09.2013, № 1061.

The program is designed in accordance with the educational standards of higher education of RUDN University, approved by order of the Rector from 02.20.2016, № 77.

Qualification of the graduate master

The direction of the program (profile, specialization):
"International Business"

Planned duration of the program 2 years

Form of study - intramural

Information about specifics of the basic educational program:
program is taught in English

Academic supervisor
of the Program

Professor of the Department of
National Economy,
PhD
Karzanova I.V.


_____ 2017

Agreed:
Chairman of MSSN

Head the Department of
National Economy,
DEconSc., Professor
Moseykin Yu.N.


_____ 2017

Agreed:
Dean of the Faculty

DEconSc., Professor
Moseykin Yu.N.


_____ 2017

Year 2017

Federal State Autonomous Educational Institution of Higher Education
“RUDN University”
Faculty of Economics

Master program “International Business” (38.04.01 “Economy”)

Description of the educational program

General characteristics of the Master program “International Business”

1.1. Goal (mission) of the Master program.

The Mission (social importance) of the Master program "International Business" – is to provide nationally competitive master-level education in the study of international business, including research and training in the international aspects of business, trade and commerce for students and for persons already engaged in international economic activities.

The goal of the Master program “International Business is the development of master – students’ solid foundation in knowledge of major aspects of international business, cultural specifics of doing international business, proficiency in business English language that meet the requirements of the modern companies engaged in international business, as well as the formation of general cultural and professional competences in the field of management, economics and international business according to the requirements of the basic standards of the higher education of the RUDN university. The Master program aims to prepare effective economists-managers in international business proficient in analysis, planning, foreign trade management, which can work in public federal, state and municipal agencies, commercial companies and organizations of various types, related to foreign economic activities.

1.2. Basic information.

The basic educational program "International Business" is a *Master program* in the field 38.04.01 Economy. This is a *full-time intramural program*.

Components of e-learning and distance learning technologies can be used. For students with limited abilities e-learning and distance learning technologies will allow them to use teaching materials, instructions and other relevant information.

Master program "International Business" has *strong practical orientation*.

The scope of professional activity of “International Business” program graduates is: the economic, financial, marketing and analytical divisions of companies’ businesses of different ownership forms engaged in international business; specialized entities of government and municipal authorities.

The objects of professional activity of graduates who have mastered the graduate program "International Business" include: current trends in world economy

and management of global business; doing business in Russia and emerging markets; financial aspects of international business; financial flows management; development of international contracts; financial risks assessment; organization of the company's international business; operational activities of international companies.

Professional activities of the Master program "International Business" graduates: they will be prepared for economic project activity; analytical; organizational and managerial activities.

Information about specific features of the Master program "International Business":

- the Program is taught in English
- the courses are taught by modules;
- various educational technologies, including e-learning, distance learning are used in the Program.

Subject field of the master's program "International Business" is the organizational and administrative activity, which consists of:

- organization, participation and management of creative teams to solve economic problems;
- development of strategies for enterprises, organizations and their subdivisions;
- professional work for economic services and departments of enterprises and organizations of different ownership, state and municipal authorities.

Place of the Program's execution. The Master program "International Business" is run by the Department of National Economy of The Faculty of Economics of the RUDN University (Moscow, ul. Miklukho-Maclay, 6).

1.3. Specific features of the Master Program "International Business" implementation

The content of the Program meets requests of international companies in high quality specialists and managers.

Network form of implementation of the Master program "International Business" is not envisaged.

The Program is *taught in English*.

In implementing the Master program "International Business" the *e-learning and distance learning technologies* can be used. When *teaching people with limited abilities* e-learning and distance learning technologies are capable of sending and receiving all necessary training materials and information needed for this program.

In the implementation of the Master program "International Business" a modular form of organization of educational activities based on the integration of educational material in a series of educational modules is applied. The distinctive feature of the Program based on modular principle is that it consists of the relatively independent courses.

The content of the Master program "International Business" includes a core (basic) part standard for Master programs in the field and a variable part. The curriculum of the Master program is built from the following blocks: Block 1 "Modules", which includes courses, related to the basic part of the program and courses, related to its variable part. Block 2 "Practice, including scientific research

practice ", which refers to the variable part of the program. Block 3 "State final examination", which applies to the basis part of the program and is completed with conferment of the qualification specified in the list of specialties and areas of training of higher education approved by the Ministry of Education and Science of the RF.¹

1.4. Labor market demand for the Master Program "International Business" graduates.

In result of the labor market analysis "International Business" have detected the demand for graduates of the Master program "International Business". Modern companies engaged in international business seek professional economists with skills in analysis, organization and management of international business.

Master program "International Business" provides fundamental knowledge of relevant sciences as well as applied skills, focuses on the chosen specialization, and thus contributes to the competitiveness of students in the labor market and in the professional community as well. The Master program aims to prepare effective economists managers in international business for analysis, planning and foreign economic activities management, which can work in public federal, state and municipal agencies, commercial companies and organizations of various types, related to foreign economic activities.

All participants of this program are successfully employed.

1.5. Enrollment requirements

Potential applicant of "International Business" Master program should be prepared for activities that require in-depth economic training.

Applicants entering the Program should possess the following competencies:

general cultural competence (GC):

- the ability for abstract thinking, analysis, synthesis (GC-1);
- readiness to act in unusual situations, bear social and ethical responsibility for decisions made (GC-2);
- readiness to self-development, self-realization, the use of creativity (GC3);

general professional competencies (GPC):

- willingness to communicate in oral and written forms in Russian and foreign languages to meet the challenges of professional activity (GPC -1);
- willingness to lead the team in their professional activities, tolerant perceiving of social, ethnic, religious and cultural differences (GPC-2);
- the ability to make organizational and administrative decisions (GPC-3).

professional competencies (PC):

economic project activities:

- the ability to independently carry out training tasks and develop solutions taking into account uncertainties, develop appropriate methodological and regulatory documents, as well as proposals and activities to implement the programs and projects (PC-5);

¹ Перечень направлений подготовки высшего образования- магистратуры, утвержденный приказом Министерства образования и науки Российской Федерации от 12 сентября 2013 г. №1061

- the ability to assess the effectiveness of projects, taking into account the uncertainty factor (PC-6);

- the ability to develop strategies of behavior of economic agents in different markets (PC-7);

analytical activities:

- the ability to prepare analytical materials for evaluation activities in the field of economic policy and strategic decision-making at the micro and macro level (PC-8);

- the ability to analyze and use various sources of information for economic calculations (PC-9);

- the ability to forecast the main socio-economic indicators of the enterprise, industry, region and economy on national level (PC-10);

organizational and managerial activities:

- the ability to manage economic agencies and departments in enterprises and organizations of various forms of ownership, state and municipal authorities (PC-11);

- the ability to develop options for management decisions and justify their choice based on socio- economic efficiency criteria (PC-12);

1.6. Characteristics of professional activity of the Master program graduates:

1.6.1 The area of professional activity.

The specifics of professional work of graduates "International Business" Master program is to implement the design and the economic, analytical, organizational and managerial activities in the area of international business.

The area of professional activity of Master program "International Business" graduates includes:

- economic, financial, marketing and analytical divisions of companies in different sectors;

- state and municipal authorities;

- research organizations;

- higher education institutions, additional vocational training entities, professional educational organizations.

Graduates of the program can work for various companies: private, public and mixed; small, medium and large enterprises, both Russian, and foreign in various industrial branches.

1.6.2 Objects of professional work

Objects of professional work of the Master program "International Business" graduates are:

- Economic behavior of firms, which lead foreign economic activity, their costs and benefits,

- International goods and services markets,

- Financial and information flows on the activities of companies engaged in international business,

- Production processes and scientific research processes at companies engaged in international business.

1.6.3 Types of professional activity

Graduates of the Master program “International Business” according to the needs of the labor market will be prepared for the following *types of professional activities*: economic projects implementation; analytical; organizational and management activities.

1.6.4 Tasks of professional activity.

Tasks of professional activity of Master program “International Business” graduates:

Economic Project management:

- Development of economic projects and job assignments, taking into account uncertainty;

- Preparation of jobs assignments and development of methodological and regulatory documents, as well as the proposals and measures to implement the developed projects and programs;

Analytical activity:

- development of a system of socio-economic indicators of economic entities;

- development of economic sections of plans of companies and organizations;

- strategic planning for companies operating in various markets;

- development and justification of socio-economic indicators for economic

entities, and methods of their calculation;

- search, analysis and assessment of information sources for economic calculations;

- assessment of projects’ efficiency, considering uncertainty;

- analysis of the existing forms of management of the organization;

development and justification of proposals for their improvement;

- forecasting the dynamics of the main socio-economic indicators of companies, engaged in international business.

Organizational and managerial activities:

- organization and management of creative teams to solve economic and social problems of the company;

- development of operational and development strategies of enterprises, organizations and their separate subdivisions;

- management of economic departments and divisions of enterprises and organizations of different ownership forms, state and municipal agencies.

1.7. Requirements for results of the Master program studying

The results of the Master program «International Business" studying are defined by the competencies acquired by graduates, and their ability to apply knowledge, skills and personal qualities according to the professional activity needs.

Competencies of graduates formed in result of studies of the Master program “International Business” are defined on the basis of educational standards for the field 38.04.01 ECONOMY and professional and specialized competencies in accordance with the objectives of Master program.

1.8. Competence Matrix.

Вид профессиональной деятельности: проектно-экономический; аналитический; организационно-управленческий

	Наименование дисциплин (модулей) в соответствии с учебным планом	Общекультурные компетенции		
		Код компетенции, содержание компетенции ОК-1 способность к абстрактному мышлению, анализу, синтезу	Код компетенции, содержание компетенции ОК-2 готовность действовать в нестандартных ситуациях, нести социальную и этическую ответственность за принятые решения	Код компетенции, содержание компетенции ОК-3 готовность к саморазвитию, самореализации, использованию творческого потенциала
Блок 1	Basic part/ Базовая часть			
	Microeconomics (advanced course) / Микроэкономика (продвинутый курс)	+	+	+
	Macroeconomics (advanced course) / Макроэкономика (продвинутый курс)	+	+	+
	Econometrics (advanced course)/ Эконометрика (продвинутый курс)	+		
	Russian language/ Русский язык	+		
	Variety part/ Вариативная часть			
	International trade / Международная торговля	+	+	+
	Corporate innovation policy / Инновационная политика предприятий	+	+	+
	International monetary relations / Международные валютно-кредитные отношения	+	+	
	International business management / Управление международным бизнесом	+	+	
	Customs and tariff regulation / Таможенно-тарифное регулирование	+	+	
	International labor market and migration / Международный рынок труда и миграция	+	+	
	Company's foreign economic activity / ВЭД фирмы	+	+	
	Business valuation and company's cost management / Оценка бизнеса и управление стоимостью фирмы	+	+	+
Selective	Technology transfer in Russia and abroad / Трансфер технологий в России и за рубежом	+	+	
	Doing business in Russia / Ведение бизнеса в России	+	+	+
	Corporate security / Корпоративная безопасность	+	+	
	International payment systems and instruments / Международные платежные системы и	+		+

	инструменты			
	Corporate finance / Корпоративные финансы	+	+	
	Restrictions and limits of FEA /Ограничения и пределы ВЭД	+	+	
	Industrial policy/Промышленная политика	+		
	Sports entrepreneurship/Спортивное предпринимательство	+		+
	Intellectual property management/Управление интеллектуальной собственностью		+	
	Corporate governance/Корпоративное управление		+	+
	Enterprise forecasting/Прогнозирование на предприятии			
	Business planning/ Бизнес-планирование			
Блок 2	Variety part/ Вариативная часть			
	Practice / Преддипломная практика	+	+	+
	R & D / Научно-исследовательская работа	+	+	+

	Наименование дисциплин (модулей) в соответствии с учебным планом	Общепрофессиональные компетенции		
		Код компетенции, содержание компетенции ОПК-1 готовность к коммуникации в устной и письменной формах на русском и иностранном языках для решения задач профессиональной деятельности.	Код компетенции, содержание компетенции ОПК-2 готовность руководить коллективом в сфере своей профессиональной деятельности, толерантно воспринимая социальные, этнические, конфессиональные и культурные различия	Код компетенции, содержание компетенции ОПК-3 способность принимать организационно-управленческие решения
Блок 1	Basic part/ Базовая часть			
	Microeconomics (advanced course) / Микроэкономика (продвинутый курс)		+	+
	Macroeconomics (advanced course) / Макроэкономика (продвинутый курс))		+	+
	Econometrics (advanced course)/ Эконометрика (продвинутый курс)	+		
	Russian language/ Русский язык	+		
	Variety part/Вариативная часть			
	International trade / Международная торговля	+		+
	Corporate innovation policy / Инновационная политика предприятий	+		+
	International monetary relations / Международные валютно-кредитные отношения	+		+
	International business management /Управление международным бизнесом	+	+	+
	Customs and tariff regulation / Таможенно-тарифное регулирование			
	International labor market and migration / Международный рынок труда и миграция			+
	Company's foreign economic activity / ВЭД фирмы		+	+
	Business valuation and company's cost management / Оценка бизнеса и управление стоимостью фирмы			+
Selective	Technology transfer in Russia and abroad / Трансфер технологий в России и за рубежом			+
	Doing business in Russia / Ведение бизнеса в России	+	+	+
	Corporate security / Корпоративная безопасность			+
	International payment systems and instruments / Международные платежные системы и инструменты			+
	Corporate finance / Корпоративные финансы			+
	Restrictions and limits of FEA /Ограничения и пределы ВЭД			+

	Industrial policy/Промышленная политика	+	+	+
	Sports entrepreneurship/Спортивное предпринимательство		+	+
	Intellectual property management/Управление интеллектуальной собственностью		+	+
	Corporate governance/Корпоративное управление	+		+
	Enterprise forecasting/Прогнозирование на предприятии	+	+	
	Business planning/ Бизнес-планирование		+	+
Блок 2	Вариативная часть			
	Practice /Преддипломная практика	+		+
	R&D / Научно-исследовательская работа	+		

	Наименование дисциплин (модулей) в соответствии с учебным планом	Профессиональные компетенции					
		Код компетенции, содержание компетенции (ПК-1) способность обобщать и критически оценивать результаты, полученные отечественными и зарубежными исследователями, выявлять перспективные направления, составлять программу исследований	Код компетенции, содержание компетенции (ПК-2) способность обосновывать актуальность, теоретическую и практическую значимость избранной темы научного исследования	Код компетенции, содержание компетенции (ПК-3) способность проводить самостоятельные исследования в соответствии с разработанной программой	Код компетенции, содержание компетенции (ПК-4) способность представлять результаты проведенного исследования научному сообществу в виде статьи или доклада	Код компетенции, содержание компетенции (ПК-5) способность самостоятельно осуществлять подготовку заданий и разрабатывать проектные решения с учетом фактора неопределенности, разрабатывать соответствующие методические и нормативные документы, а также предложения и мероприятия по реализации разработанных проектов и программ	Код компетенции, содержание компетенции (ПК-6) способность оценивать эффективность проектов с учетом фактора неопределенности
Блок 1	Basic part/ Базовая часть						
	Microeconomics (advanced course) / Микроэкономика (продвинутый курс)						+
	Macroeconomics (advanced course) / Макроэкономика (продвинутый курс))					+	
	Econometrics (advanced course)/ Эконометрика (продвинутый курс)			+	+		
	Russian language/ Русский язык						
	Variety part/ Вариативная часть						
	International trade / Международная торговля						
	Corporate innovation policy / Инновационная политика предприятия			+			
	International monetary relations / Международные валютно-кредитные отношения						
	International business management /Управление международным бизнесом						+
	Customs and tariff regulation / Таможенно-тарифное						

	регулирование						
	International labor market and migration / Международный рынок труда и миграция						
	Company's foreign economic activity / ВЭД фирмы						
	Business valuation and company's cost management / Оценка бизнеса и управление стоимостью фирмы						+
Selective	Technology transfer in Russia and abroad / Трансфер технологий в России и за рубежом						
	Doing business in Russia / Ведение бизнеса в России						
	Corporate security / Корпоративная безопасность					+	
	International payment systems and instruments / Международные платежные системы и инструменты					+	
	Corporate finance / Корпоративные финансы						+
	Restrictions and limits of FEA /Ограничения и пределы ВЭД						
	Industrial policy/Промышленная политика	+				+	
	Sports entrepreneurship/Спортивное предпринимательство			+			
	Intellectual property management/Управление интеллектуальной собственностью				+		
	Corporate governance/Корпоративное управление				+		+
	Enterprise forecasting/Прогнозирование на предприятии						
	Business planning/ Бизнес-планирование						
Блок 2	Вариативная часть						
	Practice /Преддипломная практика	+	+	+		+	+
	R&D / Научно-исследовательская работа	+	+	+	+		

	Наименование дисциплин (модулей) в соответствии с учебным планом	Профессиональные компетенции					
		Код компетенции, содержание компетенции (ПК-7) способность разрабатывать стратегии поведения экономических агентов на различных рынках	Код компетенции, содержание компетенции (ПК-8) способность готовить аналитические материалы для оценки мероприятий в области экономической политики и принятия стратегических решений на микро- и макроуровне	Код компетенции, содержание компетенции (ПК-9) способность анализировать и использовать различные источники информации для проведения экономических расчетов	Код компетенции, содержание компетенции (ПК-10) способность составлять прогноз основных социально-экономических показателей деятельности предприятия, отрасли, региона и экономики в целом	Код компетенции, содержание компетенции (ПК-11) способностью руководить экономическими службами и подразделениями на предприятиях и организациях различных форм собственности, в органах государственной и муниципальной власти)	Код компетенции, содержание компетенции (ПК-12) способностью разрабатывать варианты управленческих решений и обосновывать их выбор на основе критериев социально-экономической эффективности
Блок 1	Basic part/Базовая часть						
	Microeconomics (advanced course) / Микроэкономика (продвинутый курс)	+			+		+
	Macroeconomics (advanced course) / Макроэкономика (продвинутый курс)	+			+		
	Econometrics (advanced course)/ Эконометрика (продвинутый курс)			+	+		
	Russian language/ Русский языке						
	Variety part/ Вариативная часть						
	International trade / Международная торговля	+	+				
	Corporate innovation policy / Инновационная политика предприятия	+				+	+
	International monetary relations / Международные валютно-кредитные отношения			+			
	International business management /Управление международным бизнесом	+		+		+	+
	Customs and tariff regulation / Таможенно-тарифное регулирование	+		+			
	International labor market and migration /		+	+			

	Международный рынок труда и миграция						
	Company's foreign economic activity / ВЭД фирмы	+	+			+	
	Business valuation and company's cost management / Оценка бизнеса и управление стоимостью фирмы	+		+			
Selective	Technology transfer in Russia and abroad / Трансфер технологий в России и за рубежом						
	Doing business in Russia / Ведение бизнеса в России	+		+			
	Corporate security / Корпоративная безопасность			+			+
	International payment systems and instruments / Международные платежные системы и инструменты		+	+			
	Corporate finance / Корпоративные финансы			+		+	
	Restrictions and limits of FEA /Ограничения и пределы ВЭД	+	+				
	Industrial policy/Промышленная политика		+				
	Sports entrepreneurship/Спортивное предпринимательство			+			
	Intellectual property management/Управление интеллектуальной собственностью				+		
	Corporate governance/Корпоративное управление			+			
	Enterprise forecasting/Прогнозирование на предприятии				+		
	Business planning/ Бизнес-планирование		+				
Блок 2	Вариативная часть						
	Practice/Преддипломная практика		+	+			
	R&D / Научно-исследовательская работа						