Документ подписан простой электронной подписью Информация о владельце: ФИО: Ястребов Олег Arecterral State Autonomous Educational Institution of Higher Education Должность: Ректор Дата подписания: 17.05.2024 16:52:48 Дата подписания: 17.05.2024 16:52:48 **PATRICE LUMUMBA** Уникальный программный ключ: ca953a0120d891083f939673078ef1a989dae18a

#### **Faculty of Economics**

(name of the main educational unit (OUP)-developer of the EP HE)

Council of the RUDN Protocol No. 1 from " 24 " January 2011 г.

Approved at the meeting of the Scientific Established by order of RUDN Rector No 44-1 dated «31» January 2011 г.

#### THE MAIN PROFESSIONAL EDUCATIONAL PROGRAM OF HIGHER **EDUCATION (EP HE)**

Specialty:

**38.03.01** Economics

(code and name of the training area/specialty)

**Training program: International Business** 

(name of the EP HE)

The educational program has been developed in accordance with the requirements of: OS IN RUDN, approved by the Rector's Order No. 371 dated May 21, 2021.

Education level:

Masters'

(bachelor's degree /specialty/master's degree/residency - enter the necessary)

Graduate qualification:

Master (graduate qualification in accordance with the order of the Ministry of Education and Science of the Russian Federation No. 1061 dated 12.09.2013)

Education period as per EP HE:

2 years

(full-time education)

(full-time and part-time education)

(part-time education)

Information about the specifics of the implementation of the program:

Approved:

The head of the OP IN	The Chairman	The head of the OUP
the Candidate of Economics,	of the ISSN, Kholina V.N.	, Doctor of Economics,
Prof. Andronova I.V.		Prof. Andronova I.V.
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### 1. THE GOAL (MISSION) OF THE PROGRAMME.

The mission of the Master's program "International Business (in English)" is to train professional economists who are able to carry out effective design, economic and analytical activities in international companies and in international industry markets.

The purpose of the program "International Business (in English)" is the development of students' personal qualities that meet the requirements of the modern economy for working in international companies, taking into account their industry affiliation, as well as the formation of general cultural (universal), general professional and professional competencies in accordance with the requirements of the OS in RUDN in this field of training.

# 2. RELEVANCE, SPECIFICITY, UNIQUENESS OF THE EDUCATIONAL PROGRAMME

The main educational program "International Business (in English)" is a master's degree program in the field of preparation 38.04.01 ECONOMICS, which corresponds to the second level of higher education. The form of implementation of the master's program is full-time.

The specialty received at the end of the course of study is a Master of Economics. The form of study is full–time. The duration of training is 2 years.

The program has passed the International Accreditation procedure and is certified by the German agency FIBAA (Foundation for International Business Administration Accreditation).

When implementing the Master's degree program "International Business (in English)", a full-time form of implementation is provided, it is possible to use elements of e-learning and distance learning technologies. When teaching people with disabilities, e-learning and distance learning technologies should provide for the possibility of receiving and transmitting information in forms accessible to them.

According to the master's program "International Business (in English)", an applied orientation focused on a practice-oriented type of professional activity was chosen.

The field of professional activity of graduates who have mastered the master's program "International Business (in English)" are international economic, financial, marketing and analytical services of firms of various industries and forms of ownership.

The objects of professional activity of graduates who have mastered the Master's program "International Business (in English)" are: economic activity of international

companies and organizations, their costs and results, functioning markets, financial and information flows.

Types of professional activities for which graduates who have mastered the Master's degree program "International Business (in English)" are preparing:

- Project and economic;
- Analytical

Additional type of professional activity:

- Research and development

Information about the specifics of the implementation of the main educational program of the Master's degree "International Business (in English)":

• a form of organization of educational activities based on the modular principle of presenting the content of the educational program and building curricula is used;

• the implementation of the educational program provides for the use of various educational technologies, including e-learning, distance learning technologies.

The subject field of preparation of masters in the program "International Business (in English)" is organizational and managerial activity, which consists in:

- development of strategies for the development and functioning of enterprises, organizations and their individual divisions;
- management of economic services and divisions of enterprises and organizations of various forms of ownership, state and municipal authorities.

The place of implementation of the main educational program "Economics of Firms and Industry markets" is the Department of National Economics of the Faculty of Economics of the Peoples' Friendship University of Russia (Moscow, Miklukho-Maklaya str., 6).

# 3. THE LABOR MARKET NEEDS SATISFIED BY THE CURRENT PROGRAMME

The analysis of the state and trends in the development of the activities of international companies in the global economy shows that the formation and management of the knowledge base in the field of international economic relations, international economics and international industry markets is an important factor in increasing the potential of their competitiveness.

Modern international organizations are in urgent need of professional economists who form concepts and plans for business development, possess technologies and skills to prepare, make and implement effective decisions in conditions of resource and time constraints, ensuring high competitiveness and investment attractiveness of companies in conditions of global turbulence.

The demand for graduates of the Master's program "International Business (in English)" was determined by the program managers based on the analysis of the labor market, in particular the analysis of the professional sphere.

The Master's program "International Business (in English)" is focused on the training of economic personnel of the highest and middle management levels of international companies and organizations, to work in organizations of large, medium and small businesses in various sectors of the world economy, ready to work in conditions of increased requirements for professional mobility, able to think creatively and offer new ideas and non-standard solutions.

Its place in the labor market, determined by the leaders of the master's program "International Business (in English)", meets the requirements of the quality of graduate training that are in demand in the market in modern conditions. All students of this program are successfully employed.

### 5. SPECIAL REQUIREMENTS FOR POTENTIAL APPLICANTS

A potential applicant of the Master's degree program "International Business (in English)" should be prepared for activities that require in-depth economic professional training and knowledge of English.

The applicant must have a state-issued document on higher education. The University admits citizens of the Russian Federation, foreign citizens and stateless persons (hereinafter referred to as citizens, applicants, applicants) to study under educational programs of higher education on the basis of the Rules of Admission to the Federal State Autonomous Educational Institution of Higher Education "Peoples' Friendship University of Russia" to study under educational programs of higher education - bachelor's degree programs, specialty programs, master's degree programs for the next academic year.

Admission to Master's degree programs is carried out on the basis of a portfolio evaluated on a one-hundred-point scale.

6. FEATURES OF THE IMPLEMENTATION OF THE CURRENT PROGRAMME

6.1. When implementing the Master's degree program "International Business (in English)", e-learning and distance learning technologies can be used in this area of training. When teaching disabled people and persons with disabilities, e-learning and distance learning technologies should provide for the possibility of receiving and transmitting information in forms accessible to them. The implementation of master's degree programs in this area of training is possible in a network form.

The content of the main educational program of the Master's degree "International Business (in English)" includes the mandatory part (basic) and the part formed by the participants of educational relations (variable). The curriculum of the master's program consists of the following blocks: Block 1 "Disciplines (modules)", which includes disciplines (modules) related to the basic part of the program and disciplines (modules) related to its variable part. Block 2 "Practices, including research work (R&D)", which fully relates to the variable part of the program. Block 3 "State final certification", which fully relates to the basic part of the program, ends with the assignment of qualifications specified in the list of specialties and areas of higher education approved by the Ministry of Education and Science of the Russian Federation.

Educational activities under the Master's degree program "International Business (in English)" are carried out in the state language of the Russian Federation and in the languages defined by the local act of the RUDN.

6.2. The implementation language is English

6.3. The program is adapted for teaching disabled people and persons with disabilities

6.5 Information about the planned bases for conducting training/production practices and (or) research

# 7. CHARACTERISTICS OF THE PROFESSIONAL ACTIVITY OF THE GRADUATE OF THE PROGRAMME

#### 7.1. The field of professional activity.

The field of professional activity of graduates of the Master's degree program "International Business" includes:

- project and economic activity
- ✓ preparation of tasks and development of design solutions taking into account the uncertainty factor;
- ✓ preparation of tasks and development of methodological and regulatory documents, as well as proposals and measures for the implementation of developed projects and programs;
- ✓ preparation of tasks and development of a system of socio-economic indicators of economic entities;
- ✓ preparation of economic sections of plans of companies and organizations of various forms of ownership;
- ✓ development of a strategy for the behavior of economic agents in various markets;
- analytical activity
- ✓ development and justification of socio-economic indicators characterizing the activities of economic entities and methods of their calculation;
- ✓ search, analysis and evaluation of information sources for economic calculations;
- ✓ evaluation of the effectiveness of projects taking into account the uncertainty factor;
- ✓ analysis of existing forms of management organization; development and justification of proposals for their improvement;
- 7.1. The field of professional activity.

The field of professional activity of graduates of the Master's degree program "Economics of firms and industry markets" includes:

- project and economic activity
- ✓ preparation of tasks and development of design solutions taking into account the uncertainty factor;

- ✓ preparation of tasks and development of methodological and regulatory documents, as well as proposals and measures for the implementation of developed projects and programs;
- ✓ preparation of tasks and development of a system of socio-economic indicators of economic entities;
- ✓ preparation of economic sections of plans of companies and organizations of various forms of ownership;
- ✓ development of a strategy for the behavior of economic agents in various markets;
- analytical activity
- ✓ development and justification of socio-economic indicators characterizing the activities of economic entities and methods of their calculation;
- ✓ search, analysis and evaluation of information sources for economic calculations;
- ✓ evaluation of the effectiveness of projects taking into account the uncertainty factor;
- ✓ analysis of existing forms of management organization; development and justification of proposals for their improvement;
- ✓ forecasting the dynamics of the main socio-economic indicators of the enterprise, industry, region and the economy as a whole;

#### research activities

The objects of professional activity of graduates of the Master's degree program "International Business (in English)" are:

- behavior of business agents- firms and industry markets, their costs and results,
- functioning industry markets,
- financial and information flows about the activities of firms and industry markets,

- production processes of firms and research processes describing the state and dynamics of industry markets.

The types of professional activities for which graduates of the Master's degree program "International Business (in English)" are preparing: design, economic and analytical are determined during the development of the program, based on the needs of the labor market, and are implemented in the named master's program.

Tasks of professional activity of the graduate of the program "International Business (in English)"

Within the framework of project and economic activity:

- preparation of tasks and development of design solutions taking into account the uncertainty factor;

- preparation of tasks and development of methodological and regulatory documents, as well as proposals and measures for the implementation of developed projects and programs;

Within the framework of analytical activities:

- preparation of tasks and development of a system of socio-economic indicators of economic entities;

- preparation of economic sections of plans of enterprises and organizations of various forms of ownership;

- development of a strategy for the behavior of economic agents in various markets;

- development and justification of socio-economic indicators characterizing the activities of economic entities and methods of their calculation;

- search, analysis and evaluation of information sources for economic calculations;

- evaluation of the effectiveness of projects taking into account the uncertainty factor;

- analysis of existing forms of management organization; development and justification of proposals for their improvement;

- forecasting the dynamics of the main socio-economic indicators of the enterprise, industry, region and the economy as a whole

The specifics of the professional activity of graduates of the Master's degree program "International Business (in English)" consists in the implementation of design, economic and analytical activities in international companies and organizations.

Taking into account the orientation of the training, a graduate of the Master's degree in International Business (in English) can carry out professional activities in international organizations of various forms of ownership: private, public and mixed; small medium and large enterprises of various industry affiliation and various organizational and legal forms of management, both Russian, engaged in international activities, and established with the participation of foreign partners.

#### 8. REQUIREMENTS TO OUTCOME

8.1. Upon completion of the development of the programme, the graduate must have the following universal competencies (UC):

### Universal Competencies (UC)

Код и наименование УК	Код и наименование индикатора достижения компетенции
UC-1. Able to carry out a critical analysis of problem situations based on a systematic approach, to develop a strategy of actions.	UC-1.1. Analyzes the task, pointing out its basic components; UC-1.2. Determines and ranks the information required to solve the task; UC-1.3. Searches for information to solve the task by various types of queries; UC-1.4. Offers solutions to the problem, analyzes the possible consequences of their use; UC-1.5. Analyzes the ways of solving problems of ideological, moral and personal character based on the use of basic philosophical ideas and categories in their historical development and socio-cultural context.
UC-2. Able to manage the project at all stages of its life cycle.	UC-2.1. Formulates a problem, the solution of which is directly related to the achievement of the project goal; UC-2.2. Defines the links between the tasks set and the expected results of their solution; UC-2.3. Within the framework of the tasks set, determines the available resources and restrictions, the applicable legal norms; UC-2.4. Analyzes the schedule for the implementation of the project as a whole and chooses the optimal way to solve the tasks, based on the current legal norms and available resources and limitations; UC-2.5 Monitors the progress of the project, adjusts the schedule in accordance with the results of the control.
UC-3. Able to organize and manage the work of the team, developing a team strategy to achieve the goal.	UC-3.1. Determines its role in the team based on the strategy of cooperation to achieve the goal; UC-3.2. Formulates and takes into account in its activities the peculiarities of the behavior of groups of people, identified depending on the goal;

Код и наименование УК	Код и наименование индикатора достижения компетенции
	UC-3.3. Analyzes the possible consequences of personal actions and plans its actions to
	achieve a given result;
	UC-3.4. Exchanges information, knowledge and experience with team members;
	UC-3.5. Argues his point of view regarding the use of ideas of other team members to
	achieve the goal;
	UC-3.6. Participates in team work on the execution of assignments.
	UC-4.1. Chooses the style of business communication, depending on the language of
	communication, goals and conditions of partnership;
	UC-4.2. Adapts speech, communication style and sign language to interaction situations;
	UC-4.3. Searches for the necessary information to solve standard communication tasks in
UC-4. Able to apply modern	Russian and foreign languages;
communication technologies in the	UK-4.4. Conducts business correspondence in Russian and foreign languages, taking into
state language of the Russian	account the peculiarities of the style of official and unofficial letters and socio-cultural
Federation and foreign language(s) for	differences in the format of correspondence;
academic and professional interaction.	UC-4.5. Uses dialogue for cooperation in academic communication, taking into account the
	personality of the interlocutors, their communicative and speech strategy and tactics, the
	degree of formality of the situation;
	UC-4.6. Forms and argues his own assessment of the main ideas of the participants of the
	dialogue (discussion) in accordance with the needs of joint activities.
	UC-5.2. Finds and uses information about cultural peculiarities and traditions of various
	social groups in social and professional communication;
	UC-5.3. Takes into account the historical heritage and socio-cultural traditions of various
UC-5. Able to analyze and take into	social groups, ethnic groups and confessions, including world religions, philosophical and
account the diversity of cultures in the	ethical teachings, in social and professional communication on a given topic;
process of intercultural interaction.	UC-5.4. Collects information on a given topic, taking into account the ethnicities and
	confessions most widely represented at the points of the study;
	UC-5.5. Substantiates the specifics of project and team activities with representatives of
	other ethnicities and (or) confessions;

Код и наименование УК	Код и наименование индикатора достижения компетенции
	UC-5.6. Adheres to the principles of non-discriminatory interaction in personal and mass communication in order to fulfill professional tasks and strengthen social integration.
UC-6. Able to determine and implement the priorities of his own activities and ways to improve it based on self-assessment.	UC-6.1. Controls the amount of time spent on specific activities; UC-6.2. Develops tools and methods of time management when performing specific tasks, projects, goals; UC-6.3. Analyzes its resources and their limits (personal, situational, temporary, etc.), for the successful completion of the task; UC-6.4. Allocates tasks for long-, medium- and short-term with justification of relevance and analysis of resources for their implementation.
UC-7. Able to search for the necessary sources of information and data, perceive, analyze, memorize and transmit information using digital means, as well as using algorithms when working with data obtained from various sources in order to effectively use the information received to solve problems; evaluate information, its reliability, build logical conclusions based on incoming information and data	UC-7.1. Searches for the necessary sources of information and data, perceives, analyzes, remembers and transmits information using digital means, as well as using algorithms when working with data obtained from various sources in order to effectively use the information received to solve problems; UC-7.2. Evaluates information, its reliability, builds logical conclusions based on incoming information and data.

8.2. Upon completion of the development of the OP IN the graduate must have the following general professional competencies (OPK):

**General Professional Competencies (GPC):** 

Код и наименование УК

Код и наименование индикатора достижения компетенции

Код и наименование УК	Код и наименование индикатора достижения компетенции
advanced level) of fundamental	GPC-1.1. Has fundamental knowledge in the field of economics. GPC- 1.2. Able to use fundamental knowledge to solve applied and/or research problems. GPC- 1.3. Has the skills to choose methods for solving practical and research problems based on fundamental economic knowledge.
GPC-2. Able to apply advanced instrumental methods of economic analysis in applied and/or fundamental research.	GPC- 2.1. Has knowledge of advanced instrumental methods of economic analysis. GPC- 2.2 Able to apply knowledge of advanced instrumental methods of economic and financial analysis when conducting applied and/or fundamental research.
GPC-3. Able to generalize and critically evaluate scientific research in economics.	<ul> <li>GPC- 3.1. Develops a program of applied and/or fundamental research in the field of economics based on the evaluation and generalization of the results of scientific research conducted by other authors.</li> <li>GPC- 3.2. Prepares an analytical note on the results of applied and/or fundamental research in the field of economics.</li> <li>GPC- 3.3. Summarizes conclusions, prepares conclusions and formulates recommendations based on the results of applied and/or fundamental research in the field of economics.</li> </ul>
GPC-4. Able to make economically and financially sound organizational and managerial decisions in his professional activity and be responsible for them.	<ul> <li>GPC- 4.1. Develops organizational and managerial decisions in professional activity.</li> <li>GPC- 4.2 Has the skills of reasoned persuasion in support of the proposed financial, economic, organizational and managerial decisions.</li> <li>GPC- 4.3. Controls the results of the implementation of financial, economic, organizational and managerial decisions.</li> </ul>
GPC-5. Able to use modern information technologies and software tools in solving professional tasks.	<ul> <li>GPC- 5.1 Knows modern information technologies and software tools used in solving professional tasks</li> <li>GP-C 5.2 Able to choose the most effective among modern information technologies and software tools for solving professional tasks.</li> <li>GPC- 5.3 Fully possesses the skills of solving standard tasks of professional activity with the use of information technologies and software.</li> </ul>
GPC-6. Able to critically evaluate the	GPC- 6.1 Able to use modern digital and information technologies in solving professional

Код и наименование УК	Код и наименование индикатора достижения компетенции
possibilities of digital technologies for	tasks.
solving professional tasks, work with	GPC- 6.2 Able to find and use relevant digital data to solve practical tasks of professional
digital data, evaluate their sources and	activity.
relevance.	

8.3. The list of professional competencies (PC)\* that a graduate who has fully mastered the OP in: \* - The PC is formulated by the developer of the program taking into account the requirements of professional standards and the orientation of the OP IN.

#### **Professional Competencies (PC):**

Код и наименование УК	Код и наименование индикатора достижения компетенции
	<ul> <li>PC 1.1. Able to prepare analytical materials for the evaluation of economic policy measures and strategic decision-making at the micro and macro levels;</li> <li>PC 1.2. Able to analyze and use various sources of information for economic calculations</li> <li>PC 1.3 Able to make a forecast of the main socio-economic indicators of the enterprise, industry, region and the economy as a whole;</li> </ul>
PC-2. Able to develop design solutions, strategies for the behavior of economic agents and evaluate their effectiveness.	<ul> <li>PC-2.1 Able to independently prepare assignments and develop design solutions taking into account the uncertainty factor, as well as proposals and measures for the implementation of developed projects and programs;</li> <li>PC-2.2. Able to evaluate the effectiveness of projects taking into account the uncertainty factor</li> <li>PC-2.3 Able to develop strategies for the behavior of economic agents in various markets.</li> </ul>
PC-3. Able to independently carry out research activities and critically evaluate the results obtained	PC-3.1 Able to generalize and critically evaluate the results obtained by domestic and foreign researchers, identify promising areas, and draw up a research program; PC-3.2 Able to substantiate the relevance, theoretical and practical significance of the chosen

Код и наименование УК	Код и наименование индикатора достижения компетенции
	topic of scientific research;
	PC-3.3 Able to conduct independent research in accordance with the developed program and
	present the results to the scientific community in the form of an article or report

**9.** The MATRIX of COMPETENCIES formed by students during the development of the "International Business (in English)", in the field of training/specialty "Economics"

			Univ	versal Con	npetencies (U	C)		
	Наименование дисциплин (модулей) в соответствии с учебным планом	UC-1. Able to carry out a critical analysis of problem situations based on a systematic approach, to develop a strategy of actions.	UC-2. Able to manage the project at all stages of its life cycle.	UC-3. Able to organize and manage the work of the team, developing a team strategy to achieve the goal.	UC-4. Able to apply modern communication technologies in the state language of the Russian Federation and foreign language(s) for academic and professional interaction.	UC-5. Able to analyze and take into account the diversity of cultures in the process of intercultural interaction.	UC-6. Able to determine and implement the priorities of his own activities and ways to	UC-7. Able to search for the necessary sources of information and data, perceive, analyze,
Block 1	Basic							
	Microeconomics (advanced course)	UC-1.1, UC-1.2, UC-1.3, UC-1.4, UC-1.5						UC-7.1, UC-7.2
	Macroeconomics (advanced course)	UC-1.1, UC-1.2, UC-1.3, UC-1.4,						UC-7.1, UC-7.2

		UC-1.5						
	Econometrics (advanced course)			UC-3.1,				UC-7.1,
	, , , , , , , , , , , , , , , , , , ,			UC-3.2,				UC-7.2
				UC-3.3,				
				UC-3.4,				
				UC-3.5,				
				UC-3.6				
	Russian language				UC-4.1, UC-			
					4.2, UC-4.3,			
					UC-4.4, UC-			
					4.5, UC-4.6			
Block	Variable							
			UC-2.1,			UC-5.1,		
			UC-2.2,			UC-5.2,		
			UC-2.3,			UC-5.3,		
			UC-2.4,			UC-5.4,		
			UC-2.5			UC-5.5,		
	International trade					UC-5.6		
		UC-1.1,						
		UC-1.2,						
		UC-1.3,						
		UC-1.4,						
	Economics of industry markets	UC-1.5						
			UC-2.1,					
			UC-2.2,					
			UC-2.3,					
			UC-2.4,					
	Commercialization of Start-up Projects		UC-2.5					
	International business management						UC-6.1,	

Image: constraint of the second constraint of th							1
Image: custom and tarrif regulation         UC-6.1, UC-6.2, UC-6.3, UC-6.3, UC-6.4         UC-6.4, UC-6.1, UC-6.4, UC-6.3, UC-6.4           Custom and tarrif regulation         UC-3.1, UC-3.2, UC-3.3, UC-3.4, UC-3.4, UC-5.4, UC-5.4, UC-5.5, UC-3.6         UC-5.1, UC-5.2, UC-5.4, UC-5.4, UC-5.4, UC-5.6         UC-5.1, UC-5.4, UC-5.4, UC-5.4, UC-5.6           International labour and migration market         UC-1.1, UC-1.2, UC-1.3, UC-1.4, UC-1.5         UC-2.1, UC-2.2, UC-2.2, UC-2.3, UC-2.4, UC-							
Custom and tarrif regulation         UC-3.1, UC-3.2, UC-3.3, UC-3.4, UC-3.4, UC-3.4, UC-3.5, UC-3.4, UC-3.4, UC-3.4, UC-3.4, UC-3.4, UC-3.4, UC-3.6, UC-3, U						UC-6.3,	
Custom and tarrif regulation         UC-6.2, UC-6.3, UC-6.4           Custom and tarrif regulation         UC-3.1, UC-3.2, UC-3.3, UC-3.3, UC-3.3, UC-3.4, UC-3.5, UC-3.5, UC-3.5, UC-5.5, UC-5.6         UC-6.4, UC-5.2, UC-5.3, UC-5.4, UC-5.5, UC-5.6           International labour and migration market         UC-1.1, UC-1.2, UC-1.3, UC-1.3, UC-1.4, UC-1.5         UC-3.6         UC-7.1, UC-5.6           Business' evaluation and company's cost management         UC-1.1, UC-1.2, UC-1.3, UC-2.4, UC-2.4, UC-2.4, UC-2.5         UC-2.1, UC-2.4, UC-2.4, UC-2.5         UC-2.1, UC-2.4, UC-2.3, UC-2.4, UC-2.3, UC-2.4, UC-2.3, UC-2.4, UC-2.3, UC-2.4, UC-2.3, UC-2.4, UC-2.4, UC-2.3, UC-2.4, UC-2.4, UC-2.5         UC-3.5						UC-6.4	
Custom and tarrif regulation         UC-6.2, UC-6.3, UC-6.4           Custom and tarrif regulation         UC-3.1, UC-3.2, UC-3.3, UC-3.3, UC-3.3, UC-3.4, UC-3.5, UC-3.5, UC-3.5, UC-5.5, UC-5.6         UC-6.4, UC-5.2, UC-5.3, UC-5.4, UC-5.5, UC-5.6           International labour and migration market         UC-1.1, UC-1.2, UC-1.3, UC-1.3, UC-1.4, UC-1.5         UC-3.6         UC-7.1, UC-5.6           Business' evaluation and company's cost management         UC-1.1, UC-1.2, UC-1.3, UC-2.4, UC-2.4, UC-2.4, UC-2.5         UC-2.1, UC-2.4, UC-2.4, UC-2.5         UC-2.1, UC-2.4, UC-2.3, UC-2.4, UC-2.3, UC-2.4, UC-2.3, UC-2.4, UC-2.3, UC-2.4, UC-2.3, UC-2.4, UC-2.4, UC-2.3, UC-2.4, UC-2.4, UC-2.5         UC-3.5						UC-6.1,	
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		UC-3.6		UC-5.6		

	II	General Professional Competencies (GPC):							
	Наименование дисциплин (модулей) в соответствии с учебным планом	GPC-1. Able to apply knowledge (at an advanced level) of fundamental economics in solving practical and/or research problems.	GPC-2. Able to apply advanced instrumental methods of economic analysis in applied and/or fundamental research.	GPC-3. Able to generalize and critically evaluate scientific research in economics	GPC-4. Able to make economically and financially sound organizational and managerial decisions in his professional activity and be responsible for them.	GPC-5. Able to use modern information technologies and software tools in solving professional tasks.	ble to critic ossibilities nologies for ional tasks.		
Block 1	Basic								
	Microeconomics (advanced course)	GPC-1.1, GPC-1.2, GPC-1.3.		GPC-3.1, GPC-3.2, GPC-3.3.					
	Macroeconomics (advanced course)		GPC-2.1,	GPC-3.1,					

		GPC-2.2	GPC-3.2,			
			GPC-3.3.			
Econometrics (advanced course)		GPC-2.1,			GPC-5.1,	
		GPC-2.2			GPC-5.2.	
					GPC-5.3	
Russian language						
Variable						
	GPC-1.1,				GPC-5.1,	
	GPC-1.2,				GPC-5.2.	
International trade	GPC-1.3.				GPC-5.3	
	GPC-1.1,	GPC-2.1,				
	GPC-1.2,	GPC-2.2				
Economy of industry markets	GPC-1.3.					
				GPC-4.1,		
				GPC-4.2,		
Commercialization of Start-up Projects				GPC-4.3.		
	GPC-1.1,		GPC-3.1,			
	GPC-1.2,		GPC-3.2,			
International business management	GPC-1.3.		GPC-3.3.			
					GPC-5.1,	GPC-6.1,
					GPC-5.2,	GPC-6.2
Custom and tarrif regulation					GPC-5.3	
			GPC-3.1,			
			GPC-3.2,			
International labour and migration market			GPC-3.3.			
		GPC-2.1,		GPC-4.1,		GPC-6.1,
Business' evaluation and company's cost		GPC-2.2		GPC-4.2,		GPC-6.2
management				GPC-4.3.		

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		GPC-1.1,			GPC-4.1,		
		GPC-1.2,			GPC-4.2,		
	Global innovations in international Bisisness	GPC-1.3.			GPC-4.3.		
	Elective disciplines						
	Intellectual property management						
	Technology transfer in Russia and abroad						
	Doing business in Russia						
	Sports Enterpreneurship						
	Corporate governance						
	Corporate security						
	Business planning						
	Management of sustainable business						
	development						
	Strategic business approach						
	Corporate finance						
Block	Pre-degree intership	GPC-1.1,	GPC-2.1,	GPC-3.1,	GPC-4.1,	GPC-5.1,	GPC-6.1,
2		GPC-1.2,	GPC-2.2.	GPC-3.2,	GPC-4.2,	GPC-5.2,	GPC-6.2
_		GPC-1.3.		GPC-3.3.	GPC-4.3.	GPC-5.3	
	Scientific research	GPC-1.1,	GPC-2.1,	GPC-3.1,	GPC-4.1,	GPC-5.1,	GPC-6.1,
		GPC-1.2,	GPC-2.2	GPC-3.2,	GPC-4.2,	GPC-5.2,	GPC-6.2
		GPC-1.3.		GPC-3.3.	GPC-4.3.	GPC-5.3	
Block 3	State exam	GPC-1.1,	GPC-2.1,			GPC-5.1,	GPC-6.1,
		GPC-1.2,	GPC-2.2.		GPC-4.2,	GPC-5.2,	GPC-6.2
		GPC-1.3.		GPC-3.3.	GPC-4.3.	GPC-5.3	

	Professional Competencies (PC):
	Trofessional Competencies (TC).

			PC-2. Able to develop design	PC-3. Able to
	Наименование дисциплин		1 0	independently carry out
	(модулей) в соответствии с	forecast the main socio-	behavior of economic agents and	research activities and
	учебным планом	economic indicators of	evaluate their effectiveness.	critically evaluate the
		the enterprise, industry,		results obtained
		region and the economy		
		as a whole		
Block	Basic			
1				
	Microeconomics (advanced course)			
	Macroeconomics (advanced course)			
	Econometrics (advanced course)			
	Russian language			
	Variable			
		PC-1.1., PC-1.2., PC-1.3.	PC-2.1., PC-2.2., PC-2.3.	PC-3.1., PC-3.2., PC-
	International trade			3.3.
		PC-1.1., PC-1.2., PC-1.3.	PC-2.1., PC-2.2., PC-2.3.	PC-3.1., PC-3.2., PC-
	Economy of industry markets			3.3.
	Commercialization of Start-up	PC-1.1., PC-1.2., PC-1.3.	PC-2.1., PC-2.2., PC-2.3.	PC-3.1., PC-3.2., PC-
	Projects			3.3.
		PC-1.1., PC-1.2., PC-1.3.	PC-2.1., PC-2.2., PC-2.3.	PC-3.1., PC-3.2., PC-
	International business management			3.3.
		PC-1.1., PC-1.2., PC-1.3.	PC-2.1., PC-2.2., PC-2.3.	PC-3.1., PC-3.2., PC-
	Custom and tarrif regulation			3.3.
	International labour and migration	PC-1.1., PC-1.2., PC-1.3.	PC-2.1., PC-2.2., PC-2.3.	PC-3.1., PC-3.2., PC-
	market			3.3.
	Business' evaluation and company's	PC-1.1., PC-1.2., PC-1.3.	PC-2.1., PC-2.2., PC-2.3.	PC-3.1., PC-3.2., PC-
	cost management			3.3.
	Global innovations in international	PC-1.1., PC-1.2., PC-1.3.	PC-2.1., PC-2.2., PC-2.3.	PC-3.1., PC-3.2., PC-

	business			3.3.
	Elective disciplines			
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	Intellectual property management			3.3.
	Technology transfer in Russia and	PC-1.1., PC-1.2., PC-1.3.	PC-2.1., PC-2.2., PC-2.3.	PC-3.1., PC-3.2., PC-
	abroad			3.3.
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	Doing business in Russia			3.3.
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	Sports Enterpreneurship			3.3.
		PC-1.1., PC-1.2., PC-1.3.	PC-2.1., PC-2.2., PC-2.3.	PC-3.1., PC-3.2., PC-
	Corporate governance			3.3.
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	Corporate security			3.3.
		PC-1.1., PC-1.2., PC-1.3.	PC-2.1., PC-2.2., PC-2.3.	PC-3.1., PC-3.2., PC-
	Business planning			3.3.
	Management of sustainable business	PC-1.1., PC-1.2., PC-1.3.	PC-2.1., PC-2.2., PC-2.3.	PC-3.1., PC-3.2., PC-
	development			<u>3.3.</u>
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	Strategic business approach			3.3.
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D1 1	Corporate finance			3.3.
Вюск	Pre-degree intership	PC-1.1., PC-1.2., PC-1.3.	PC-2.1., PC-2.2., PC-2.3.	PC-3.1., PC-3.2., PC-
2	Scientific research	PC 1 1 PC 1 2 PC 1 2		3.3.
	Scientific research	PC-1.1., PC-1.2., PC-1.3.	PC-2.1., PC-2.2., PC-2.3.	PC-3.1., PC-3.2., PC-
Dlast	State exam	PC 1 1 PC 1 2 PC 1 2		3.3.
DIOCK	State exam	PC-1.1., PC-1.2., PC-1.3.	PC-2.1., PC-2.2., PC-2.3.	PC-3.1., PC-3.2., PC- 3.3.
3				5.5.

## The head of the program

PhD, ass. professor \_\_\_\_\_\_ R.O. Voskerichyan

The head of the department «National economy» Doctor of econ., professor \_\_\_\_\_ Yu.N. Moseykin