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**Federal State Autonomous Educational Institution of Higher Education
"Russian Peoples' Friendship University named after Patrice Lumumba"**

Faculty of Economics

(name of the main educational unit (POU) - developer of the EP HE)

DISCIPLINE WORK PROGRAM

EXCHANGE TRADING

(name of discipline/module)

Recommended by MSSN for the area of training/specialty:

04/38/01 ECONOMY

(code and name of the area of training/specialty)

The discipline is mastered as part of the implementation of the main professional educational program of higher education (OP HE):

INTERNATIONAL TRADE

(name (profile/specialization) EP HE)

1. THE GOAL OF MASTERING DISCIPLINE

The discipline "Exchange Trading" is included in the master's program "International Trade" in the direction of 04.38.01 "Economics" and is studied in the 3rd semester of the 2nd year. The discipline is implemented by the Department of International Economic Relations. The discipline consists of 4 sections and 9 topics and is aimed at studying the fundamentals and mechanisms of functioning of Russian and world exchange trading.

The purpose of mastering the discipline is to develop students' knowledge in the field of organizing exchange trading, technologies for conducting transactions with financial instruments on the exchange.

2. REQUIREMENTS FOR THE RESULTS OF MASTERING THE DISCIPLINE

Mastering the discipline "Exchange Trading" is aimed at developing in students the following competencies (parts of competencies):

Table 2.1. List of competencies formed in students when mastering the discipline (results of mastering the discipline)

Cipher	Competence	Indicators of Competency Achievement (within this discipline)
UK-4	Capable of applying modern communication technologies in the state language of the Russian Federation and foreign language(s) for academic and professional interaction	UK-4.1 Selects the style of business communication, depending on the language of communication, the purpose and conditions of the partnership; UK-4.2 Adapts speech, communication style and body language to interaction situations; UK-4.3 Searches for the necessary information to solve standard communication problems in Russian and foreign languages; UK-4.4 Conducts business correspondence in Russian and foreign languages, taking into account the stylistic features of official and informal letters and sociocultural differences in correspondence format; UK-4.5 Uses dialogue to collaborate in academic communication communication, taking into account the personality of the interlocutors, their communicative speech strategy and tactics, degree of formality of the situation; UK-4.6 Forms and reasons own assessment the main ideas of the participants in the dialogue (discussion) in accordance with the needs of joint activities;
UK-7	Capable of using digital technologies and methods of searching, processing, analysis, storage and presentation of information (in the professional field) in the context of the digital economy and modern corporate information culture	UK-7.1 Searches for the necessary sources of information and data, perceives, analyzes, remembers and transmits information using digital means, as well as using algorithms when working with data received from various sources in order to effectively use the received information to solve problems; UK-7.2 Evaluates information, its reliability, builds logical conclusions based on incoming information and data;

PC-1	<p>Capable of conducting independent research in accordance with the developed program and on their basis prepare analytical materials for evaluating activities in the field economic policy and strategic decision-making on micro- and macro level</p>	<p>PC-1.1 Able to present the results of the conducted independent research in the form of an article or report at scientific conferences; PC-1.2 Able to conduct analytical research to evaluate measures in the field of economic policy; PC-1.3 Able to make a forecast of the main socio-economic indicators of the activity of an enterprise, industry, region and the economy as a whole; PC-1.4 Able to make strategic decisions at the micro- and macro-level based on independent research;</p>
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Cipher	Competence	Indicators of Competency Achievement (within this discipline)
PC-2	Able to develop options for management decisions and justify their choice based on criteria socio-economic efficiency	PC-2.1 Able to select criteria for socio-economic efficiency; PC-2.2 Able to use the theory of management decision making in practice; PC-2.3 Able to substantiate and argue proposed management decisions;

3. THE PLACE OF DISCIPLINE IN THE STRUCTURE OF EP VO

The discipline “Exchange Trading” refers to the part formed by the participants in educational relations of block 1 “Disciplines (modules)” of the educational program of higher education.

As part of the educational program of higher education, students also master other disciplines and/or practices that contribute to achieving the planned results of mastering the discipline “Stock Trading”.

Table 3.1. List of components of EP HE that contribute to achieving the planned results of mastering the discipline

Cipher	Name of competency	Previous disciplines/modules, practices*	Subsequent disciplines/modules, practices*
UK-7	Capable of the use of digital technologies and methods of search, processing, analysis, storage and presentation of information (in professional field) in conditions digital economy and modern corporate informational culture	Microeconomics (advanced course); <i>Professional foreign language**</i> ; Macroeconomics (advanced course); Customs tariff regulation and non-tariff regulation; International Databases (Advanced Course); Economics and organization of foreign trade activities (advanced level); Theory and practice of international business <i>communications**</i> ; <i>International corporate marketing strategies**</i> ; World experience in implementing information systems <i>management**</i> ; International trade; Econometrics (advanced course); Customs aspects of the movement of goods in international trade; Conjuncture of world markets for goods and services; Organization of international procurement; <i>EAEU in international trade**</i> ; <i>Russian as a foreign language in professional</i>	Undergraduate practice;

Cipher	Name of competency	Previous disciplines/modules, practices*	Subsequent disciplines/modules, practices*
		<p><i>activities**</i>; Professional foreign language (elective); Russian language in professional activities (elective); ResearchJob;</p>	
UK-4	<p>Capable apply modern communication technologies to state language of the Russian Federation and foreign language(s) for academic and professional interaction</p>	<p><i>Russian as a foreign language in professional activities**</i>; Professional foreign language (elective); Russian language in professional activities (elective); Adaptive Russian language course for foreigners students; <i>Professional foreign language**</i>; Customs tariff regulation and non-tariff regulation; International Databases (Advanced Course); Economics and organization of foreign trade activities (advanced level); Theory and practice of international business <i>communications**</i>; <i>International corporate marketing strategies**</i>; World experience in implementing information systems <i>management**</i>; International trade; Customs aspects of the movement of goods in international trade; Conjuncture of world markets for goods and services; Organization of international procurement;</p>	
PC-1	<p>Capable conduct independent research in compliance with developed program and, based on them, prepare analytical materials for assessment activities in the field of economic policy and strategic decision-making on micro- and macro level</p>	<p><i>ResearchJob</i>; <i>World experience in implementing management information systems**</i>; <i>EAEU in international trade**</i>; <i>Customs tariff regulation and non-tariff regulation</i>; <i>International Databases (Advanced Course)</i>; <i>Economics and organization of foreign trade activities (advanced level)</i>;</p>	Undergraduate practice;

Cipher	Name of competency	Previous disciplines/modules, practices*	Subsequent disciplines/modules, practices*
		<i>International trade; Customs aspects of the movement of goods in international trade; Conjuncture of world markets for goods and services; Theory and practice of international business communication**;</i>	
PC-2	<p>Capable of developing management options decisions and justify their choice based on criteria social economic efficiency</p>	<i>Customs tariff regulation and non-tariff regulation; International Databases (Advanced Course); Economics and organization of foreign trade activities (advanced level); Customs aspects movement of goods to international trade; World market conditions goods and services; Organization of international procurement; Theory and practice international business communications**; World implementation experience information systems management**; EAEU in the international trade**; Research Job;</i>	Undergraduate practice;

* - to be filled out in accordance with the competency matrix and SUP EP VO

** - elective disciplines/practices

4. SCOPE OF DISCIPLINE AND TYPES OF STUDY WORK

The total labor intensity of the “Stock Trading” discipline is “3” credit units.

Table 4.1. Types of educational work by periods of mastering the educational program of higher education for full-time study.

Type of educational work	TOTAL,ac.ch.		Semester(s)
			3
<i>Contact work, ac.ch.</i>	36		36
Lectures (LK)	0		0
Laboratory work (LR)	0		0
Practical/seminar sessions (SZ)	36		36
<i>Independent work of students, ac.ch.</i>	54		54
<i>Control (exam/test with assessment), academic degree.</i>	18		18
Total labor intensity of the discipline	ac.ch.	108	108
	credit units	3	3

5. CONTENT OF DISCIPLINE

Table 5.1. Contents of the discipline (module) by type of academic work

Section number	Name of the discipline section	Contents of the section (topic)		Type of educational work*
Section 1	Introduction to the discipline	1.1	Exchange, over-the-counter and exchange trading	NW
		1.2	Basic principles of stock trading	NW
		1.3	Modern commodities	NW
Section 2	Organization and management of the exchange	2.1	Features of exchange activities	NW
		2.2	Regulation of exchange activities	NW
Section 3	Organization of brokerage activities	3.1	Stages of the trading process on the stock exchange	NW
		3.2	Features of concluding transactions on the stock exchange	NW
Section 4	Operations with futures contracts	4.1	Spot and forward markets	NW
		4.2	Features of trading futures contracts	NW

* - to be filled out only for full-time education: LC – lectures; LR – laboratory work; SZ – practical/seminar classes.

6. MATERIAL AND TECHNICAL SUPPORT OF DISCIPLINE

Table 6.1. Material and technical support of the discipline

Audience type	Auditorium equipment	Specialized educational/laboratory equipment, software and materials for mastering the discipline (if necessary)
Seminar	Auditorium for conducting seminar-type, group and individual consultations, ongoing monitoring and intermediate certification, equipped with a set of specialized furniture and technical means for multimedia presentations.	
For independent work	An auditorium for students to work independently (can be used for seminars and consultations), equipped with a set of specialized furniture and computers with access to EIOS.	

* - the audience for independent work of students is MANDATORY!

7. EDUCATIONAL-METHODOLOGICAL AND INFORMATIONAL SUPPORT OF DISCIPLINE

Main literature:

1. Ivanilova S.V. "Exchange business." – M.: Dashkov and Co., 2018
 2. P. Kaufman "Systems and methods of exchange trading." - M.: Alpina Publishers, 2017
- Kameneva N. G. Organization of exchange trading: Textbook for universities // M.:

Banks and exchanges, UNITY. – 1998.

Additional literature:

1. Nosachenkova N. S., Agafonova V. V. Electronic forms of exchange trading

//Development of modern science and technology in the conditions of transformation processes. – 2022. – pp. 66-70.

2. Fedulova S. Securities market: textbook. – 2020.

Resources of the information and telecommunications network “Internet”:

1. RUDN EBS and third-party EBS to which university students have access based on concluded agreements

- Electronic library system of RUDN University - EBS RUDN University

<http://lib.rudn.ru/MegaPro/Web>

- EBS “University Library Online”<http://www.biblioclub.ru>

- EBS Law<http://www.biblio-online.ru>

- EBS “Student Consultant”www.studentlibrary.ru

- EBS “Trinity Bridge”

2. Databases and search engines

- electronic fund of legal and regulatory technical documentation

<http://docs.cntd.ru/>

- Yandex search engine <https://www.yandex.ru/>

- Google search engine <https://www.google.ru/>

- SCOPUS abstract database

<http://www.elsevierscience.ru/products/scopus/>

Educational and methodological materials for students’ independent work mastering the discipline/module:*

1. A course of lectures on the discipline “Exchange trading”.

* - all educational and methodological materials for students’ independent work are posted in accordance with the current procedure on the discipline page in TUIS!

8. ASSESSMENT MATERIALS AND SCORE-RATING SYSTEM FOR ASSESSING THE LEVEL OF FORMATION OF COMPETENCIES IN A DISCIPLINE

Evaluation materials and point-rating system * evaluation

level/formation of competencies (parts of competencies)

based on the results of mastering the discipline

“Exchange trading” are presented in the Appendix to this Work Program of the discipline.

* - OM and BRS are formed on the basis of the requirements of the relevant local regulatory act of RUDN University.

DEVELOPER:

Assistant professor

Position, PBU

*Signatur
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