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**Federal State Autonomous Educational Institution for Higher Education
PEOPLES' FRIENDSHIP UNIVERSITY OF RUSSIA
(RUDN University)
Faculty of Economics**

COURSE SYLLABUS

Foreign Trade Policy

**Recommended by the Didactic Council for the Education Field of
38.03.01 Economics**

(code and name of the direction of training/specialty)

**The development of the discipline is carried out within the framework of the
implementation of the main professional educational program of higher education:**

International Economic Relations
(name (profile/specialization))

2024

1. COURSE GOALS

The purpose of mastering the discipline "Foreign Trade Policy" is to form a comprehensive knowledge of the system of international trade regulation, foreign trade policy at the level of countries and customs unions, a holistic structured perception of the mechanisms and tools for implementing foreign trade policy, their theoretical justification and practical application.

The objectives of the discipline are:

- study of the theoretical aspects of protectionism, neo-protectionism, free trade, fair trade;
- Study of the system of agreements of the World Trade Organization and their transformation;
- study of the goals, objectives and principles of trade policy, directions and mechanisms for its implementation;
- study of the totality of institutions of customs and tariff regulation of foreign trade and their economic significance;
- study of a set of non-tariff measures to regulate foreign trade (quantitative restrictions, technical barriers, special measures);
- conducting a comparative analysis of the trade regimes of individual countries of the world.

2. LEARNING OUTCOMES

Studying the discipline " Foreign Trade Policy" is aimed at the formation of the following competencies (part of competencies) among students:

Table 2.1. List of competencies formed in students when studying the discipline (results of mastering the discipline)

Competence code	Competence	Competence indicators
GC-2 / УК-2	Able to determine the range of tasks within the set goal and choose the best ways to solve them, based on current legal regulations, available resources and restrictions / Способен определять круг задач в рамках поставленной цели и выбирать оптимальные способы их решения, исходя из действующих правовых норм, имеющихся ресурсов и ограничений	GC-2 / УК-2.1 Know how to determine the available resources and restrictions, the current legal norms within the framework of the tasks set / В рамках поставленных задач определяет имеющиеся ресурсы и ограничения, действующие правовые нормы GC-2 / УК-2.2 Able to analyze the schedule for the implementation of the project as a whole and chooses the best way to solve the tasks, based on current legal regulations and available resources and restrictions / Анализирует план-график реализации проекта в целом и выбирает оптимальный способ решения поставленных задач, исходя из действующих правовых норм и имеющихся ресурсов и ограничений GC-2 / УК-2.3 Able to control the progress of the project, adjusts the schedule in accordance with the results of control / Контролирует ход выполнения проекта, корректирует план-график в соответствии с результатами контроля
GPC-1 / ОПК-1	Able to apply knowledge (at an intermediate level) of economic theory in solving applied problems / Способен применять знания (на промежуточном уровне) экономической теории при решении	GPC-1 / ОПК-1.1 Knows the conceptual apparatus, basic economic laws and methods of economic science / Знает понятийный аппарат, основные экономические законы и методы экономической науки GPC-1 / ОПК-1.2 Able to identify economic problems in the analysis of specific situations and argue his position / Умеет выявлять проблемы экономического характера при анализе конкретных ситуаций и аргументировать свою

Competence code	Competence	Competence indicators
	прикладных задач	позицию GPC-1 / ОПК-1.3 Able to identify the main patterns of economic development and apply them to model the behavior of economic entities / Способен выделять основные закономерности экономического развития и применять их для моделирования поведения экономических субъектов
PC-4 / ПКО-4	Able to analyze and make forecasts of the conjuncture of world markets for goods and services / Способен анализировать и составлять прогнозы конъюнктуры мировых рынков товаров и услуг	PC-4 / ПКО-4.1 Able to professionally and competently analyze the situation on world markets / Умеет профессионально и грамотно анализировать ситуацию на мировых рынках PC-4 / ПКО-4.2 Know how to use research results for forecast / Использует результаты исследований для составления прогнозов

3. COURSE IN HIGHER EDUCATION PROGRAMME STRUCTURE

The discipline " Foreign Trade Policy " refers to the part formed by the participants of the educational relations of block B1 of the EP.

Within the framework of the EP, students also master other disciplines and / or practices that contribute to the achievement of the planned results of mastering the discipline " Foreign Trade Policy ".

Table 3.1. List of Higher Education Program (me) components / disciplines that contribute to expected learning/training outcomes

Code	Competence	Previous disciplines/modules, practices*	Subsequent disciplines/modules, practices*
GC-2 / УК-2	Able to determine the range of tasks within the set goal and choose the best ways to solve them, based on current legal regulations, available resources and restrictions / Способен определять круг задач в рамках поставленной цели и выбирать оптимальные способы их решения, исходя из действующих правовых норм, имеющихся ресурсов и ограничений	Базовая компонента Microeconomics / Микроэкономика Macroeconomics / Макроэкономика Accounting / Бухгалтерский учет Finance / Финансы Вариативная компонента	International Marketing / Международный маркетинг Technological internship / Технологическая практика Project-technological internship / Проектно-технологическая практика Undergraduate practice / Преддипломная практика Final state examination procedures / Подготовка и сдача государственного экзамена Degree thesis procedures / Оформление, подготовка к процедуре защиты и защита выпускной квалификационной работы
GPC-1 / ОПК-1	Able to apply knowledge (at an intermediate level)	Базовая компонента Accounting /	International logistics / Международная логистика

Code	Competence	Previous disciplines/modules, practices*	Subsequent disciplines/modules, practices*
	of economic theory in solving applied problems / Способен применять знания (на промежуточном уровне) экономической теории при решении прикладных задач	Бухгалтерский учет Statistics for Economists / Экономическая статистика Вариативная компонента Economic informatics / Экономическая информатика	International Investment Strategies / Стратегии международного инвестирования Theory and practice of international business / Теория и практика международного бизнеса Islamic finance / Исламские финансы Final state examination procedures / Подготовка и сдача государственного экзамена Degree thesis procedures / Оформление, подготовка к процедуре защиты и защита выпускной квалификационной работы
PC-4 / ПКО-4	Able to analyze and make forecasts of the conjuncture of world markets for goods and services / Способен анализировать и составлять прогнозы конъюнктуры мировых рынков товаров и услуг		International trade in high-tech products and technology transfer / Международная торговля высокотехнологичной продукцией и трансферт технологий World commodity markets / Мировые товарные рынки International financial markets / Международные финансовые рынки Global food security / Мировая продовольственная безопасность Fragmentation of production and cross-border value chains / Фрагментация производства и трансграничные цепочки стоимости Foreign economic activity of russian regions / ВЭД регионов РФ World energy market / Мировой энергетический рынок Undergraduate practice / Преддипломная практика Final state examination procedures / Подготовка и сдача государственного экзамена

Code	Competence	Previous disciplines/modules, practices*	Subsequent disciplines/modules, practices*
			Degree thesis procedures / Оформление, подготовка к процедуре защиты и защита выпускной квалификационной работы

4. COURSE WORKLOAD AND LEARNING ACTIVITIES

Общая трудоемкость дисциплины «Внешнеторговая политика» составляет 4 зачетных единиц.

TABLE 4.1. Types of academic activities during the period of the HE program(me) mastering

Type of educational work		TOTAL, academic hours	Semester			
			5			
Contact academic hours		180	180			
в том числе:						
Lectures		34	34			
Lab work						
Seminars (workshops/tutorials)		34	34			
Self-study (ies), academic hours		85	85			
Evaluation and assessment academic hours		27	27			
Overall labor intensity of the discipline	academic hours	180	180			
	credits	5	5			

5. COURSE MODULES AND CONTENTS

Course Modules and Contents	Modules and Topics (Units/Themes)
Section 1. Introduction to foreign trade policy	<p>Topic 1. Conceptual apparatus. The concept, goals and objectives of foreign trade policy. Theoretical aspects of protectionism, neo-protectionism, free trade, fair trade. Arguments for and against.</p> <p>Topic 2. Theories of foreign trade policy formation. Directions, mechanisms and instruments of foreign trade policy. Historical aspect. Modern international foreign trade agenda.</p>
Section 2. World Trade Organization	<p>Topic 3. World Trade Organization: structure and activities. The system of WTO agreements and their relationship with measures of customs-tariff and non-tariff regulation of foreign trade. Directions of transformation of the system of WTO agreements. Doha-round of multilateral trade negotiations.</p> <p>Topic 4. Principles of international trade regulation. National Treatment and MFN. Generalized System of Preferences in Favour</p>

	of Developing Countries. Current Trends in Liberalization in Developed and Developing Countries.
Section 3. Customs and tariff regulation of foreign trade	Topic 5. Instruments of customs and tariff regulation of foreign trade. Topic 6. Economic importance and practice of application of instruments of customs and tariff regulation of foreign trade. Current trends at the international level. System of indicators of customs and tariff protection.
Section 4. Non-tariff regulation of foreign trade	Topic 7. The system of measures of non-tariff regulation of international and foreign trade: international classifications and the approach of the EAEU (RF). Topic 8. The practice of applying non-tariff barriers to trade in the context of groups of countries and by industry. Economic significance and potential effects of the use of instruments of non-tariff regulation of foreign trade. Topic 9. Scorecard for non-tariff protection. Working with databases.
Section 5. Trade "wars" and trade disputes	Topic 10. Trade Wars: Concept, Causes, Forms, and Consequences An analysis of modern trade wars between countries and examples of trade wars in historical retrospect. Topic 11. WTO trade disputes. Trade Dispute Settlement Body.
Section 6. Modeling of foreign trade policy.	Topic 12. Scheme of analysis of trade regimes of countries of the world according to the methodology used in the WTO, features of reports on the trade policy of countries.

6. CLASSROOM EQUIPMENT AND TECHNOLOGY SUPPORT REQUIREMENTS

Name of special placements and placements for independent work	Equipment of special placements and placements for independent work	List of licensed software. Details of the confirming document
Lecture Hall	Auditorium for lecture-type classes, equipped with a set of specialized furniture; whiteboard (screen) and technical means of multimedia presentations.	Computer, multimedia projector, Internet access
Computer Lab	Computer class for classes, group and individual consultations, current control and intermediate certification, equipped with personal computers (in the amount of 21 pieces), a whiteboard (screen) and technical means of multimedia presentations.	Personal computers with installed software (Excel, Eviews, R) and Internet access
For independent work of students	An auditorium for independent work of students (can be used for seminars and consultations), equipped with a set of specialized furniture and computers with access to EIOS.	

7. RECOMMENDED SOURCES FOR COURSE STUDIES

Main reading(sources)

1. International trade: Textbook for bachelor's and master's degrees / under the general editorship of R.I. Khasbulatov. - 2nd ed., pererab. i dop. - M. : Yurait, 2018. - 405 p., 20 pieces.
2. Dumoulin I.I., International Trade. Tariff and non-tariff regulation. Textbook. 4-e izdanie, M.: AVT RPEDE Rossii, 2015. - 548 p.,
3. Dumoulin I.I., International Trade. Economics, politics, practice. 2-e izdanie, M.: AVT IZDE Rossii, 2015. – 464 p.,

Additional (optional) reading (sources)

4. Keshner M.V., Economic sanctions in modern international law. - M.: Prospekt, 2015. - 184 p., 3 pieces.
Journal "World Economy and International Economic Relations";
 5. Journal "Russian Foreign Economic Bulletin";
 6. Journal "Bulletin of the Peoples' Friendship University of Russia. Economics Series";
 7. Journal "Bulletin of the Peoples' Friendship University of Russia. International Relations Series";
 8. Other Russian and foreign scientific journals on the profile of the world economy and international economic relations.
- c) Internet resources:*
9. www.wto.org
 10. www.eurasiancommission.ru
 11. comtrade.un.org

Resources of the information and telecommunication network "Internet":

1. RUDN University EBS and third-party EBS, to which university students have access on the basis of concluded contracts:

- ELECTRONIC LIBRARY SYSTEM RUDN University – EBS RUDN University
<http://lib.rudn.ru/MegaPro/Web>
- EBS University Library Online <http://www.biblioclub.ru>
- EBS Jurait <http://www.biblio-online.ru>
- EBS Student Consultant www.studentlibrary.ru
- EBS "Lan" <http://e.lanbook.com/>
- EBS Troitsky Bridge

(a) Software tools:

- MS Word, MS Excel, MS Power Point;
- Browsers;
- Internet resources (websites of scientific journals, databases and citation databases)
- recommended materials on the official websites of international and regional economic organizations, Russian and foreign authorities, for example:
 - www.wto.org - website of the World Trade Organization;
 - www.cisstat.com - Interstate Stat website. CIS Committee;
 - www.oecd.org – website of the Organization for Economic Cooperation and Development;
 - www.unctad.org – website of the United Nations Conference on Trade and Development;
 - www.eurasiancommission.org - website of the Eurasian Economic Commission;
 - ec.europa.eu - European Commission website

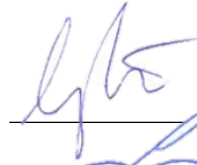
8. EVALUATION TOOLKIT & GRADING SYSTEM FOR ASSESSING THE LEVEL OF FORMATION OF COMPETENCIES IN THE COURSE

Evaluation materials and a grading system* for assessing the level of formation of competencies (part of competencies) based on the results of mastering the discipline "Basics of international trade" are presented in the Appendix to this Course Syllabus of the discipline.

AGREED

Developer:

Lecturer Assistant of International economic relations



_____ A.A. Tinkova

Head of the Higher Education Program(me)

Doctor of Economics, Professor of International economic relations



_____ I.V. Andronova