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**Federal State Autonomous Educational Institution of Higher Education
PEOPLES' FRIENDSHIP UNIVERSITY OF RUSSIA NAMED AFTER
PATRICE LUMUMBA**

Faculty of Economics

(name of the main educational unit (OUP)-developer of the EP HE)

Approved at the meeting of the Scientific Council of the RUDN Protocol No. 1 from " 24 " January 2011 г.
Established by order of RUDN Rector No 44-1 dated «31» January 2011 г.

**THE MAIN PROFESSIONAL EDUCATIONAL PROGRAM OF HIGHER
EDUCATION (EP HE)**

Specialty:

38.03.01 Economics

(code and name of the training area/specialty)

Training program:

International Trade

(name of the EP HE)

The educational program has been developed in accordance with the requirements of: OS IN RUDN, approved by the Rector's Order No. 371 dated May 21, 2021.

Education level:

Masters'

(bachelor's degree /specialty/master's degree/residency – enter the necessary)

Graduate qualification:

Master

(graduate qualification in accordance with the order of the Ministry of Education and Science of the Russian Federation No. 1061 dated 12.09.2013)

Education period as per EP HE:

2 years

(full-time education)

(full-time and part-time education)

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(part-time education)

Information about the specifics of the implementation of the program:

Approved:

The head of the OP IN
Sokolan D.S.

The Chairman
of the ISSN, **Holina V.N.**

The head of the OUP
, Doctor of Economics,
Prof. Andronova I.V.

(signature)

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1. PURPOSE (MISSION) OF THE EP HE

In modern conditions, the demand for specialists in various fields of international economic relations, including trade, is increasing. A specialist working in the field of international trade is subject to increased requirements both to his professional, intellectual, and general cultural level.

Training of professional personnel with a high level of competence in the field of international economic relations to work in large Russian and international companies, joint ventures.

Program provides an opportunity to obtain the future specialist in the field of international trade the necessary skills, abilities and competencies to ensure a highly competitive position in the modern labor market.

The purpose of the educational program is consistent with the target professional sphere. It takes into account the basic requirements, such as: academic abilities, general employment in the workplace and considers the disciplines studied and the practical knowledge of the specialist both from the point of view of socio-political and from the point of view of personal development.

The program is developed on the basis of the requirements of the national qualification system and takes into account the requirements of the European qualification system for universities.

2. RELEVANCE, SPECIFICITY, UNIQUENESS OF THE EDUCATIONAL PROGRAM

The program has passed the procedure of International accreditation and is certified by the German agency FIBAA (Foundation for International Business Administration Accreditation).

The educational process within the framework of the master's program "International Trade" is provided by teachers of the leading departments of the Faculty of Economics: International Economic Relations, Foreign Language, Economic and Mathematical Modeling, Political Economy, Finance and Credit, Management, Marketing, Advertising. The proportion of teachers involved in this master's program who have a degree (doctor or candidate of sciences) is 100%.

The program consists of a balanced set of disciplines organized in a logical sequence: a block of disciplines aimed at studying by students the most important areas of the world economy that affect the development of international trade, a block of disciplines that give in-depth knowledge directly in the field of international trade and a block of elective disciplines that contribute to the student's obtaining detailed knowledge already in a specific area of international trade.

The program also includes disciplines, the knowledge of which becomes an integral part of communication in an international environment (Professional foreign language; Theory and practice of international business communication).

All disciplines of the program are interdisciplinary in nature. The program follows a results-based approach.

The knowledge gained as a result of mastering the master's program "International Trade" is applicable in any field of international business; will be in demand in the organization, management of foreign economic activity; carrying out trade operations of an international nature. The level of training in the previous program is sufficient for admission to postgraduate studies in specialties.

3. THE NEED OF THE LABOR MARKET FOR TRAINING PERSONNEL IN THE PROFILE OF THE EP HE

All disciplines, research practice and related competencies within the framework of the master's program "International Trade" correspond to the characteristics of the graduate's professional activity and meet the type of professional activity and meet the requirements of the employer.

The master's program "International Trade" strictly fits into the overall strategy of the university, since it is aimed at training highly qualified specialists in the field of international trade. International trade is the most important component of international economic relations, so the training of highly qualified specialists in this field is widely in demand not only in modern Russia, but also in foreign countries.

The knowledge gained as a result of mastering the master's program "International Trade" is applicable in any field of international business; will be in demand in the organization, management of foreign economic activity; carrying out trade operations of an international nature. The level of training in this program is sufficient for admission to postgraduate studies in specialties.

4. SPECIAL REQUIREMENTS FOR POTENTIAL APPLICANTS

Admission to the University for areas of training for training in master's programs is carried out on the basis of the results of a portfolio competition on the applications of citizens who have one of the documents of the state sample: bachelor's degree; specialist diploma; master's diploma.

Documents (application, resume, copy of passport, questionnaire of the partner university, etc.) from applicants for training in joint master's programs working on the basis of RUDN University Agreements with foreign partner universities undergo preliminary consideration. Joint commissions, consisting of representatives of RUDN University and partner universities, consider documents and resumes and decide on recommendations for admission.

Admission is conducted at the full-time department (budget and paid places) according to the results of the portfolio competition.

To enter the program it is necessary to have:

- A document of the established sample on higher education with the appropriate annex to it, confirming the qualification: bachelor, specialist or master
- Photos 3×4 - 4 units
- Passport.

For training in master's programs, foreign citizens who have a bachelor's degree, or a diploma of a specialist with a higher professional education, or a diploma of a specialist, or a document of a foreign state on education, recognized as equivalent in the Russian Federation to a bachelor's diploma, or a diploma of a specialist with a higher professional education, or a diploma of a specialist, are accepted.

5. FEATURES OF THE IMPLEMENTATION OF EP HE

5.1. EP HE is implemented with elements of e-learning / distance learning technologies (Microsoft Teams, Zoom)

5.2. Language of implementation of EP HE – Russian

5.3. If necessary, the educational program can be adapted for the education of disabled people and people with limited health. Elements of e-learning and distance educational technologies used in the education of disabled people and people with limited health provide for the possibility of receiving and transmitting information in forms accessible to them.

5.4. EP HE is implemented by "Peoples' Friendship University of Russia". EP HE is implemented by "Peoples' Friendship University of Russia" together with CNAM, France (in 1 + 1 format, in Russian and English, with the possibility of obtaining two diplomas), as well as jointly with universities of the CIS countries within the framework of the Network University (in the 1+1 format, with the possibility of obtaining two diplomas).

Information about partner organizations involved in the implementation of EP HE

Name of partner organization	Interaction functionality
CNAM, France	scientific work of students on the basis of the partner organization, practice, internship, obtaining two diplomas
CIS SU	scientific work of students on the basis of the partner organization, practice, internship, obtaining two diplomas

5.5. Information on the planned bases for conducting training/production practices and (or) research and development

Practice*	Internship base (name of organization, location)
Pre-diploma practice	Institute for Demographic Research - a separate subdivision of the Federal Research Sociological Center of the Russian Academy of Sciences, Moscow Institute of the Far East of the Russian Academy of Sciences, Moscow

6. CHARACTERISTICS OF THE PROFESSIONAL ACTIVITY OF THE GRADUATE OF THE EP

6.1. Field(s) and/or sphere(s) of professional activity of a graduate who has mastered the EP HE, in which he/she can carry out his/her professional activities:

6.2. Type(s) of tasks of professional activity, for the solution of which the graduate is preparing in the framework of the development of EP HE: *analytical, organizational and managerial.*

6.3. The list of generalized labor functions and labor functions related to the professional activities of the graduate of the OP HE, in accordance with which the program was developed*

Code and name of the prof. standard	Generalized labor functions			Labor functions		
	code	name	skill level	Name	code	skill level (sub-level)
	A	<i>Research of foreign markets for the sale of the organization's products</i>	5	<i>Collection and analysis of information on the requirements for the organization's products in foreign markets</i>	A/01.5	5
				<i>Determination of competitive advantages of the organization's products in foreign markets</i>	A/02.5	5
	B	<i>Implementation of foreign economic activity of the organization</i>	6	<i>Preparation for the conclusion of a foreign trade contract</i>	B/01.6	6
				<i>Documentary support of the foreign trade contract</i>	B/02.6	6
				<i>Organization of transport and logistics support of a foreign trade contract</i>	B/03.6	6
				<i>Control over the fulfillment of obligations under a foreign trade contract</i>	B/04.6	6
	C	<i>Management of foreign economic activity in the organization</i>	7	<i>Organization of work on foreign economic activity</i>	C/01.7	7
				<i>Development of a plan for foreign economic activity of the organization and control of its implementation</i>	C/02.7	7

* - the wording of the work functions is taken from the relevant Professional Standards (if any)..

7. REQUIREMENTS FOR THE RESULTS OF THE DEVELOPMENT OF EP HE

7.1. Upon completion of the mastery of the EP HE, the graduate must have the following general competencies (GC):

Code and name of the Criminal Code	Code and name of the competency achievement indicator
GC-1. Able to carry out search, critical analysis of	GC-1.1. Analyzes the task, highlighting its basic components GC-1.2. Defines and ranks the information required to solve the task

Code and name of the Criminal Code	Code and name of the competency achievement indicator
problem situations on the basis of a systematic approach, to develop an action strategy	GC-1.3. Searches for information to solve the task on various types of requests GC-1.4. Offers options for solving the problem, analyzes the possible consequences of their use GC-1.5. Analyzes ways to solve the problems of ideological, moral and personal nature on the basis of the use of the main philosophical ideas and categories in their historical development and socio-cultural context
GC-2. Able to manage the project at all stages of its life cycle	GC-2.1. Formulates a problem, the solution of which is directly related to the achievement of the project goal GC-2.2. Determines the relationship between the tasks set and the expected results of their solution GC-2.3. Within the framework of the tasks set, determines the available resources and restrictions, the current legal norms GC-2.4. Analyzes the schedule for the implementation of the project as a whole and chooses the best way to solve the tasks, based on the current legal norms and available resources and restrictions GC-2.5. Monitors the progress of the project, adjusts the schedule in accordance with the results of the control
GC-3. Able to organize and manage the work of the team, developing a team strategy to achieve the goal	GC-3.1. Defines its role in the team, based on the strategy of cooperation to achieve the goal; GC-3.2. Formulates and takes into account in its activities the peculiarities of the behavior of groups of people identified depending on the goal; GC-3.3. Analyzes the possible consequences of personal actions and plans his actions to achieve a given result; GC-3.4. Exchanges information, knowledge and experience with team members; GC-3.5. Argues its point of view regarding the use of ideas of other team members to achieve the goal; GC-3.6. Participates in teamwork on the implementation of assignments.
GC-4. Able to apply modern communication technologies in the state language of the Russian Federation and foreign language(s) for academic and professional interaction.	GC-4.1. Chooses the style of business communication, depending on the language of communication, the purpose and conditions of the partnership; GC-4.2. Adapts speech, communication style and sign language to situations of interaction; GC-4.3. Searches for the necessary information to solve standard communicative tasks in Russian and foreign languages; GC-4.4. Conducts business correspondence in Russian and foreign languages, taking into account the peculiarities of the style of official and unofficial letters and socio-cultural differences in the format of correspondence; GC-4.5. Uses dialogue for cooperation in academic communication of communication, taking into account the personality of the interlocutors, their communicative and speech strategy and tactics, the degree of formality of the situation;

Code and name of the Criminal Code	Code and name of the competency achievement indicator
	GC-4.6. Forms and argues its own assessment of the main ideas of the participants in the dialogue (discussion) in accordance with the needs of joint activities.
GC-5. Able to analyze and teach the diversity of cultures in the process of intercultural interaction.	GC-5.1. Interprets the history of Russia in the context of world historical development; GC-5.2. Finds and uses in social and professional communication information about the cultural characteristics and traditions of various social groups; GC-5.3. Takes into account in social and professional communication on a given topic the historical heritage and socio-cultural traditions of various social groups, ethnic groups and faiths, including world religions, philosophical and ethical teachings; GC-5.4. Collects information on a given topic, taking into account ethnic groups and confessions most widely represented at the points of the study; GC-5.5. Substantiates the features of project and team activities with representatives of other ethnic groups and (or) faiths; GC-5.6. Adheres to the principles of non-discriminatory interaction in personal and mass communication in order to fulfill professional tasks and promote social integration.
GC-6. Able to determine and implement the priorities of his own activity and ways to improve it on the basis of self-esteem.	GC-6.1. Controls the amount of time spent on specific activities; GC-6.2. Develops tools and methods of time management and performance of specific tasks, projects, goals; UC-6.3. Analyzes its resources and their limits (personal, situational, temporary, etc.) for the successful completion of the task; GC-6.4. Distributes tasks into long-, medium- and short-term with the basis of relevance and analysis of resources for their implementation.
GC-7. Capable of using digital technologies and methods of searching, processing, analyzing, storing and presenting information (in the professional field) in the digital economy and modern corporate information culture	GC-7.1. Searches for the necessary sources of information and data, receives, analyzes, remembers and transmits information using digital means, as well as with the help of algorithms when working with data obtained from various sources in order to effectively and use the information received to solve problems; GC-7.2. Evaluates information, its reliability, builds logical conclusions on the basis of incoming information and data.

7.2. Upon completion of the mastery of the EP HE, the graduate must have the following general professional competencies (GPC):

Code and name of the GPC	Code and name of the competency achievement indicator
GPC-1. Able to apply knowledge (at an advanced level) of fundamental	GPC-1.1. Has fundamental knowledge in the field of economic science GPC-1.2. Able to use fundamental knowledge to solve applied and /

Code and name of the GPC	Code and name of the competency achievement indicator
economic science in solving practical and / or research problems	or research problems GPC-1.3. Has the skills to choose methods for solving practical and research problems based on fundamental economic knowledge
GPC-2. Able to apply advanced instrumental methods of economic analysis in applied and/or fundamental research	GPC-2.1. Has knowledge of advanced instrumental methods of economic analysis GPC-2.2. Able to apply knowledge of advanced instrumental methods of economic and financial analysis in the conduct of applied and / or fundamental research
GPC-3. Able to generalize and critically evaluate scientific research in economics	GPC-3.1. Develops a program of applied and / or fundamental research in the field of economics based on the assessment and generalization of the results of scientific research conducted by other authors GPC-3.2. Prepares an analytical note on the results of applied and / or fundamental research in the field of economics GPC-3.3. Summarizes conclusions, prepares a conclusion and formulates recommendations on the results of applied and / or fundamental research in the field of economics
GPC-4. Able to make economically and financially sound organizational and managerial decisions in professional activities and be responsible for them	GPC-4.1. Develops organizational and managerial decisions in professional activities GPC-4.2. Possesses the skills of reasoned persuasion in support of the proposed financial-economic and organizational-managerial decisions GPC-4.3. Monitors the results of the implementation of financial, economic, organizational and managerial decisions
GPC-5. Able to use modern information technologies and software tools in solving professional problems	GPC-5.1. Knows modern information technologies and software tools used in solving professional problems GPC-5.2. Able among modern information technologies and software tools to choose the most effective for solving professional problems GPC-5.3. Has full skills in solving standard tasks of professional activity using information technologies and software tools
GPC-6. Able to critically assess the capabilities of digital technologies to solve professional problems, work with digital data, assess their sources and relevance	GPC-6.1. Able to use modern digital and information technologies in solving problems of professional activity GPC-6.2. Able to find and use relevant digital data to solve practical problems of professional activity

7.3. The list of professional competencies (PC)* that must be possessed by a graduate who has fully mastered the EP HE:

Code and name of the Criminal Code	Code and name of the competency achievement indicator	Code and name of the professional standard on the basis of which the PC is formulated
PC-1. Able to	PC-1.1. Able to present the results of an independent	

Code and name of the Criminal Code	Code and name of the competency achievement indicator	Code and name of the professional standard on the basis of which the PC is formulated
conduct independent research in accordance with the developed program and on their basis to prepare analytical materials for the evaluation of activities in the field of economic policy and strategic decision-making at the micro and macro levels	study in the form of an article or a report at scientific conferences PC-1.2. Capable of Conducting Analytical Studies to Evaluate Economic Policy Interventions PC-1.3. Able to make a forecast of the main socio-economic indicators of the enterprise, industry, region and economy as a whole PC-1.4. Able to make strategic decisions at the micro and macro levels on the basis of independent research	
PK-2. Able to develop options for management decisions and justify their choice based on the criteria of socio-economic efficiency	PC-2.1. Able to sample the criteria of socio-economic efficiency PC-2.2. Able to use in practice the theory of managerial decision-making PC-2.3. Able to justify and argue the proposed management decisions	

* - the PC formulates the program developer taking into account the requirements of professional standards and the orientation of the EP HE.

8. MATRIX OF COMPETENCIES formed by students during the development of the OP VO "International Trade", in the direction of training / specialty International Trade

Code	Name of disciplines/modules that form the competencies of students	GENERAL COMPETENCIES						
		GC-1. Able to carry out search, critical	GC-2. Able to manage the project at all stages of its	GC-3. Able to organize and manage the work of the team, developing a team strategy	GC-4. Able to apply modern communication technologies in the state	GC-5. Able to analyze and take into account the diversity of	GC-6. Able to determine and implement the priorities of his own activities	GC-7. Capable of using digital technologies and methods of searching,
Block 1.	Disciplines (modules)							
B1.O	Required part							
B1.O.01	Basic Component							
B1.O.01.01	Microeconomics (Advanced Course)	GC-1.1, GC-1.2, GC-1.3, GC-1.4, GC-1.5						GC-7.1, GC-7.2
B1.O.01.02	Macroeconomics (advanced course)	GC-1.1, GC-1.2, GC-1.3, GC-1.4, GC-1.5						GC-7.1, GC-7.2
B1.O.01.03	Econometrics (Advanced Course)			GC-3.1, GC-3.2, GC-3.3, GC-3.4, GC-3.5, GC-3.6				GC-7.1, GC-7.2
B1.O.01.DV.01	Professional foreign language				GC-4.1, GC-4.2, GC-4.3, GC-4.4, GC-4.5, GC-4.6	GC-5.1, GC-5.2, GC-5.3, GC-5.4, GC-5.5, GC-5.6		GC-7.1, GC-7.2
B1.O.02	Variable component							
B1.O.02.01	International Settlements and Currency Transactions				GC-4.1, GC-4.2, GC-4.3, GC-4.4, GC-4.5, GC-4.6			GC-7.1, GC-7.2

Code	Name of disciplines/modules that form the competencies of students	GENERAL COMPETENCIES						
		GC-1. Able to carry out search, critical analysis of	GC-2. Able to manage the project at all stages of its	GC-3. Able to organize and manage the work of the team, developing a team strategy	GC-4. Able to apply modern communication technologies in the state	GC-5. Able to analyze and take into account the diversity of	GC-6. Able to determine and implement the priorities of his own activities	GC-7. Capable of using digital technologies and methods of searching,
B1.O.02.02	International Finance				GC-4.1, GC-4.2, GC-4.3, GC-4.4, GC-4.5, GC-4.6			GC-7.1, GC-7.2
B1.O.02.03	Customs-tariff and non-tariff regulation				GC-4.1, GC-4.2, GC-4.3, GC-4.4, GC-4.5, GC-4.6			GC-7.1, GC-7.2
B1.O.02.04	Artificial Intelligence in International Trade				GC-4.1, GC-4.2, GC-4.3, GC-4.4, GC-4.5, GC-4.6			
B1.O.02.05	International databases (advanced course)				GC-4.1, GC-4.2, GC-4.3, GC-4.4, GC-4.5, GC-4.6	GC-5.1, GC-5.2, GC-5.3, GC-5.4, GC-5.5, GC-5.6	GC-6.1, GC-6.2, GC-6.3, GC-6.4	GC-7.1, GC-7.2
B1.O.02.06	Economics and Organization of Foreign Economic Activity (Advanced Level)				GC-4.1, GC-4.2, GC-4.3, GC-4.4, GC-4.5, GC-4.6			GC-7.1, GC-7.2
B1.O.02.07	International trade				GC-4.1, GC-4.2, GC-4.3, GC-4.4, GC-4.5, GC-4.6			GC-7.1, GC-7.2
B1.O.02.08	Customs Aspects of the Movement of Goods in International Trade				GC-4.1, GC-4.2, GC-4.3, GC-4.4, GC-4.5, GC-4.6			GC-7.1, GC-7.2
B1.O.02.09	Conjuncture of world markets for goods and services				GC-4.1, GC-4.2, GC-4.3,			GC-7.1, GC-7.2

Code	Name of disciplines/modules that form the competencies of students	GENERAL COMPETENCIES						
		GC-1. Able to carry out search, critical analysis of	GC-2. Able to manage the project at all stages of its	GC-3. Able to organize and manage the work of the team, developing a team strategy	GC-4. Able to apply modern communication technologies in the state	GC-5. Able to analyze and take into account the diversity of	GC-6. Able to determine and implement the priorities of his own activities	GC-7. Capable of using digital technologies and methods of searching,
					GC-4.4, GC-4.5, GC-4.6			
B1.O.02.10	Organization of international procurement	GC-1.1, GC-1.2, GC-1.3, GC-1.4, GC-1.5	GC-2.1, GC-2.2, GC-2.3, GC-2.4, GC-2.5	GC-3.1, GC-3.2, GC-3.3, GC-3.4, GC-3.5, GC-3.6	GC-4.1, GC-4.2, GC-4.3, GC-4.4, GC-4.5, GC-4.6			GC-7.1, GC-7.2
B1.O.02.11	Coursework "International Trade"				GC-4.1, GC-4.2, GC-4.3, GC-4.4, GC-4.5, GC-4.6		GC-6.1, GC-6.2, GC-6.3, GC-6.4	GC-7.1, GC-7.2
B1.O.02.12	Coursework "International Finance"				GC-4.1, GC-4.2, GC-4.3, GC-4.4, GC-4.5, GC-4.6		GC-6.1, GC-6.2, GC-6.3, GC-6.4	GC-7.1, GC-7.2
Part formed by participants of educational relations								
B1.V.DV.01	Elective disciplines (modules) 1 (DV.1)							
B1.V.DV.01.01	Theory & Practice International Business Communication				GC-4.1, GC-4.2, GC-4.3, GC-4.4, GC-4.5, GC-4.6			GC-7.1, GC-7.2
B1.V.DV.01.02	International Corporate Marketing Strategies	GC-1.1, GC-1.2, GC-1.3, GC-1.4, GC-1.5						GC-7.1, GC-7.2

Code	Name of disciplines/modules that form the competencies of students	GENERAL COMPETENCIES						
		GC-1. Able to carry out search, critical analysis of	GC-2. Able to manage the project at all stages of its	GC-3. Able to organize and manage the work of the team, developing a team strategy	GC-4. Able to apply modern communication technologies in the state	GC-5. Able to analyze and take into account the diversity of	GC-6. Able to determine and implement the priorities of his own activities	GC-7. Capable of using digital technologies and methods of searching,
B1.V.DV.02	Elective disciplines (modules) 2 (DV.2)							
B1.V.DV.02.01	World experience in the implementation of management information systems				GC-4.1, GC-4.2, GC-4.3, GC-4.4, GC-4.5, GC-4.6			GC-7.1, GC-7.2
B1.V.DV.02.02	Financial management	GC-1.1, GC-1.2, GC-1.3, GC-1.4, GC-1.5						GC-7.1, GC-7.2
B1.V.DV.03	Elective disciplines (modules) 3 (DV.3)							
B1.V.DV.03.01	International Transport Logistics				GC-4.1, GC-4.2, GC-4.3, GC-4.4, GC-4.5, GC-4.6			GC-7.1, GC-7.2
B1.V.DV.03.02	Project management		GC-2.1, GC-2.2, GC-2.3, GC-2.4, GC-2.5		GC-4.1, GC-4.2, GC-4.3, GC-4.4, GC-4.5, GC-4.6		GC-6.1, GC-6.2, GC-6.3, GC-6.4	GC-7.1, GC-7.2
B1.V.DV.04	Elective disciplines (modules) 4 (DV.4)							
B1.V.DV.04.01	International Labour and Migration Market				GC-4.1, GC-4.2, GC-4.3, GC-4.4, GC-4.5, GC-4.6			

Code	Name of disciplines/modules that form the competencies of students	GENERAL COMPETENCIES						
		GC-1. Able to carry out search, critical analysis of	GC-2. Able to manage the project at all stages of its	GC-3. Able to organize and manage the work of the team, developing a team strategy	GC-4. Able to apply modern communication technologies in the state	GC-5. Able to analyze and take into account the diversity of	GC-6. Able to determine and implement the priorities of his own activities	GC-7. Capable of using digital technologies and methods of searching,
B1.V.DV.04.02	Exchange Trading				GC-4.1, GC-4.2, GC-4.3, GC-4.4, GC-4.5, GC-4.6			GC-7.1, GC-7.2
B1.V.DV.05	Elective disciplines (modules) 5 (DV.5)							
B1.V.DV.05.01	Cross-border value chains				GC-4.1, GC-4.2, GC-4.3, GC-4.4, GC-4.5, GC-4.6			
B1.V.DV.05.02	E-commerce				GC-4.1, GC-4.2, GC-4.3, GC-4.4, GC-4.5, GC-4.6			GC-7.1, GC-7.2
Practice								
B2.O.01.01(N)	Research work	GC-1.1, GC-1.2, GC-1.3, GC-1.4, GC-1.5	GC-2.1, GC-2.2, GC-2.3, GC-2.4, GC-2.5					GC-7.1, GC-7.2
B2.O.01.02(Pd)	Pre-diploma practice	GC-1.1, GC-1.2, GC-1.3, GC-1.4, GC-1.5	GC-2.1, GC-2.2, GC-2.3, GC-2.4, GC-2.5					GC-7.1, GC-7.2
B3	State Final Certification							
B3.01(G)	Preparation for passing and passing the state exam	GC-1.1, GC-1.2, GC-1.3,	GC-2.1, GC-2.2, GC-2.3,	GC-3.1, GC-3.2, GC-3.3, GC-3.4, GC-3.5, GC-3.6	GC-4.1, GC-4.2, GC-4.3,	GC-5.1, GC-5.2, GC-5.3,	GC-6.1, GC-6.2, GC-6.3, GC-6.4	GC-7.1, GC-7.2

Code	Name of disciplines/modules that form the competencies of students	GENERAL COMPETENCIES						
		GC-1. Able to carry out search, critical analysis of	GC-2. Able to manage the project at all stages of its	GC-3. Able to organize and manage the work of the team, developing a team strategy	GC-4. Able to apply modern communication technologies in the state	GC-5. Able to analyze and take into account the diversity of	GC-6. Able to determine and implement the priorities of his own activities	GC-7. Capable of using digital technologies and methods of searching,
		GC-1.4, GC-1.5	GC-2.4, GC-2.5		GC-4.4, GC-4.5, GC-4.6	GC-5.4, GC-5.5, GC-5.6		
B3.02(D)	Registration, preparation for the defense procedure and defense of the final qualification work	GC-1.1, GC-1.2, GC-1.3, GC-1.4, GC-1.5	GC-2.1, GC-2.2, GC-2.3, GC-2.4, GC-2.5	GC-3.1, GC-3.2, GC-3.3, GC-3.4, GC-3.5, GC-3.6	GC-4.1, GC-4.2, GC-4.3, GC-4.4, GC-4.5, GC-4.6	GC-5.1, GC-5.2, GC-5.3, GC-5.4, GC-5.5, GC-5.6	GC-6.1, GC-6.2, GC-6.3, GC-6.4	GC-7.1, GC-7.2

Code	Naming of disciplines/modules that form the competencies of students	GENERAL PROFESSIONAL COMPETENCIES					
		GPC-1. Able to apply knowledge (at an advanced level) of fundamental economic	GPC-2. Able to apply advanced instrumental methods of economic	GPC-3. Able to generalize and critically evaluate scientific	GPC-4. Able to make economically and financially sound organizational	GPC-5. Able to use modern information technologies and software tools in	GPC-6. Able to critically assess the capabilities of digital technologies to solve
Block 1.	Disciplines (modules)						
B1.O	Required part						
B1.O.01	Basic Component						
B1.O.01.01	Microeconomics (Advanced Course)	GPC-1.1, GPC-1.2, GPC-1.3		GPC-3.1, GPC-3.2, GPC-3.3			
B1.O.01.02	Macroeconomics (advanced course)		GPC-2.1, GPC-2.2	GPC-3.1, GPC-3.2, GPC-3.3			
B1.O.01.03	Econometrics (Advanced Course)		GPC-2.1, GPC-2.2			GPC-5.1, GPC-5.2, GPC-5.3	
B1.O.01.DV.01	Professional foreign language					GPC-5.1, GPC-5.2,	

Code	Naming of disciplines/modules that form the competencies of students	GENERAL PROFESSIONAL COMPETENCIES					
		GPC-1. Able to apply knowledge (at an advanced level) of fundamental economic	GPC-2. Able to apply advanced instrumental methods of economic	GPC-3. Able to generalize and critically evaluate scientific	GPC-4. Able to make economically and financially sound organizational	GPC-5. Able to use modern information technologies and software tools in	GPC-6. Able to critically assess the capabilities of digital technologies to solve
						GPC-5.3	
B1.O.02	Variable component						
B1.O.02.01	International Settlements and Currency Transactions						
B1.O.02.02	International Finance	GPC-1.1, GPC-1.2, GPC-1.3	GPC-2.1, GPC-2.2	GPC-3.1, GPC-3.2, GPC-3.3		GPC-5.1, GPC-5.2, GPC-5.3	
B1.O.02.03	Customs-tariff and non-tariff regulation	GPC-1.1, GPC-1.2, GPC-1.3	GPC-2.1, GPC-2.2	GPC-3.1, GPC-3.2, GPC-3.3		GPC-5.1, GPC-5.2, GPC-5.3	
B1.O.02.04	Artificial Intelligence in International Trade	GPC-1.1, GPC-1.2, GPC-1.3	GPC-2.1, GPC-2.2	GPC-3.1, GPC-3.2, GPC-3.3		GPC-5.1, GPC-5.2, GPC-5.3	
B1.O.02.05	International databases (advancedcourse)				GPC-4.1, GPC-4.2, GPC-4.3	GPC-5.1, GPC-5.2, GPC-5.3	GPC-6.1, GPC-6.2
B1.O.02.06	Economics and Organization of Foreign Economic Activity (Advanced Level)	GPC-1.1, GPC-1.2, GPC-1.3	GPC-2.1, GPC-2.2	GPC-3.1, GPC-3.2, GPC-3.3		GPC-5.1, GPC-5.2, GPC-5.3	
B1.O.02.07	International trade	GPC-1.1, GPC-1.2, GPC-1.3	GPC-2.1, GPC-2.2	GPC-3.1, GPC-3.2, GPC-3.3		GPC-5.1, GPC-5.2, GPC-5.3	GPC-6.1, GPC-6.2
B1.O.02.08	Customs Aspects of the Movement of Goods in International Trade		GPC-2.1, GPC-2.2		GPC-4.1, GPC-4.2, GPC-4.3		
B1.O.02.09	Conjuncture of world markets for goods and services		GPC-2.1, GPC-2.2	GPC-3.1, GPC-3.2, GPC-3.3		GPC-5.1, GPC-5.2, GPC-5.3	

Code	Naming of disciplines/modules that form the competencies of students	GENERAL PROFESSIONAL COMPETENCIES					
		GPC-1. Able to apply knowledge (at an advanced level) of fundamental economic	GPC-2. Able to apply advanced instrumental methods of economic	GPC-3. Able to generalize and critically evaluate scientific	GPC-4. Able to make economically and financially sound organizational	GPC-5. Able to use modern information technologies and software tools in	GPC-6. Able to critically assess the capabilities of digital technologies to solve
B1.O.02.10	Organization of international procurement			GPC-3.1, GPC-3.2, GPC-3.3	GPC-4.1, GPC-4.2, GPC-4.3		
B1.O.02.11	Coursework "International Trade"	GPC-1.1, GPC-1.2, GPC-1.3	GPC-2.1, GPC-2.2	GPC-3.1, GPC-3.2, GPC-3.3		GPC-5.1, GPC-5.2, GPC-5.3	GPC-6.1, GPC-6.2
B1.O.02.12	Coursework "International Finance"	GPC-1.1, GPC-1.2, GPC-1.3	GPC-2.1, GPC-2.2	GPC-3.1, GPC-3.2, GPC-3.3		GPC-5.1, GPC-5.2, GPC-5.3	GPC-6.1, GPC-6.2
Part formed by participants of educational relations							
B1.V.DV.01	Elective disciplines (modules) 1 (DV.1)						
B1.V.DV.01.01	Theory & Practice International Business Communication		GPC-2.1, GPC-2.2	GPC-3.1, GPC-3.2, GPC-3.3			
B1.V.DV.01.02	International Corporate Marketing Strategies	GPC-1.1, GPC-1.2, GPC-1.3		GPC-3.1, GPC-3.2, GPC-3.3		GPC-5.1, GPC-5.2, GPC-5.3	
B1.V.DV.02	Elective disciplines (modules) 2 (DV.2)						
B1.V.DV.02.01	World experience in the implementation of management information systems					GPC-5.1, GPC-5.2, GPC-5.3	
B1.V.DV.02.02	Financial management			GPC-3.1, GPC-3.2, GPC-3.3		GPC-5.1, GPC-5.2, GPC-5.3	
B1.V.DV.03	Elective disciplines (modules) 3 (DV.3)						
B1.V.DV.03.01	International Transport Logistics				GPC-4.1, GPC-4.2,	GPC-5.1, GPC-5.2,	

Code	Naming of disciplines/modules that form the competencies of students	GENERAL PROFESSIONAL COMPETENCIES					
		GPC-1. Able to apply knowledge (at an advanced level) of fundamental economic	GPC-2. Able to apply advanced instrumental methods of economic	GPC-3. Able to generalize and critically evaluate scientific	GPC-4. Able to make economically and financially sound organizational	GPC-5. Able to use modern information technologies and software tools in	GPC-6. Able to critically assess the capabilities of digital technologies to solve
					GPC-4.3	GPC-5.3	
B1.V.DV.03.02	Project management		GPC-2.1, GPC-2.2		GPC-4.1, GPC-4.2, GPC-4.3	GPC-5.1, GPC-5.2, GPC-5.3	GPC-6.1, GPC-6.2
B1.V.DV.04	Elective disciplines (modules) 4 (DV.4)						
B1.V.DV.04.01	International Labour and Migration Market	GPC-1.1, GPC-1.2, GPC-1.3	GPC-2.1, GPC-2.2	GPC-3.1, GPC-3.2, GPC-3.3		GPC-5.1, GPC-5.2, GPC-5.3	GPC-1.1, GPC-1.2, GPC-1.3
B1.V.DV.05	Elective disciplines (modules) 5 (DV.5)						
B1.V.DV.05.02	E-commerce				GPC-4.1, GPC-4.2, GPC-4.3	GPC-5.1, GPC-5.2, GPC-5.3	
Practice							
B2.O.01.01(N)	Research work	GPC-1.1, GPC-1.2, GPC-1.3			GPC-4.1, GPC-4.2, GPC-4.3	GPC-5.1, GPC-5.2, GPC-5.3	
B2.O.01.02(Pd)	Pre-diploma practice	GPC-1.1, GPC-1.2, GPC-1.3	GPC-2.1, GPC-2.2	GPC-3.1, GPC-3.2, GPC-3.3	GPC-4.1, GPC-4.2, GPC-4.3	GPC-5.1, GPC-5.2, GPC-5.3	GPC-6.1, GPC-6.2
B3	State Final Certification						
B3.01(G)	Preparation for passing and passing the state exam	GPC-1.1, GPC-1.2, GPC-1.3	GPC-2.1, GPC-2.2	GPC-3.1, GPC-3.2, GPC-3.3	GPC-4.1, GPC-4.2, GPC-4.3	GPC-5.1, GPC-5.2, GPC-5.3	GPC-6.1, GPC-6.2
B3.02(D)	Registration, preparation for the defense procedure and defense of the final qualification work	GPC-1.1, GPC-1.2, GPC-1.3	GPC-2.1, GPC-2.2	GPC-3.1, GPC-3.2, GPC-3.3	GPC-4.1, GPC-4.2, GPC-4.3	GPC-5.1, GPC-5.2, GPC-5.3	GPC-6.1, GPC-6.2

Code	Naming of disciplines/modules that form the competencies of students	Professional competencies	
		PC-1. Able to conduct independent research in accordance with the developed program and on their basis to prepare analytical materials for the evaluation of activities in the field of economic policy and strategic decision-making at the micro and macro levels	PC-2. Able to develop options for management decisions and justify their choice based on the criteria of socio-economic efficiency
Block 1.	Disciplines (modules)		
B1.O	Required part		
B1.O.01	Basic Component		
B1.O.01.01	Microeconomics (Advanced Course)		
B1.O.01.02	Macroeconomics (advanced course)		
B1.O.01.03	Econometrics (Advanced Course)		
B1.O.01.DV.01	Professional foreign language		
B1.O.02	Variable component		
B1.O.02.01	International Settlements and Currency Transactions	PC-1.1, PC-1.2, PC-1.3, PC-1.4	PC-2.1, PC-2.2, PC-2.3
B1.O.02.02	International Finance	PC-1.1, PC-1.2, PC-1.3, PC-1.4	PC-2.1, PC-2.2, PC-2.3
B1.O.02.03	Customs-tariff and non-tariff regulation	PC-1.1, PC-1.2, PC-1.3, PC-1.4	PC-2.1, PC-2.2, PC-2.3

Code	Naming of disciplines/modules that form the competencies of students	Professional competencies	
		PC-1. Able to conduct independent research in accordance with the developed program and on their basis to prepare analytical materials for the evaluation of activities in the field of economic policy and strategic decision-making at the micro and macro levels	PC-2. Able to develop options for management decisions and justify their choice based on the criteria of socio-economic efficiency
B1.O.02.04	Artificial Intelligence in International Trade	PC-1.1, PC-1.2, PC-1.3, PC-1.4	PC-2.1, PC-2.2, PC-2.3
B1.O.02.05	International databases (advanced course)	PC-1.1, PC-1.2, PC-1.3, PC-1.4	PC-2.1, PC-2.2, PC-2.3
B1.O.02.06	Economics and Organization of Foreign Economic Activity (Advanced Level)	PC-1.1, PC-1.2, PC-1.3, PC-1.4	PC-2.1, PC-2.2, PC-2.3
B1.O.02.07	International trade	PC-1.1, PC-1.2, PC-1.3, PC-1.4	PC-2.1, PC-2.2, PC-2.3
B1.O.02.08	Customs Aspects of the Movement of Goods in International Trade	PC-1.1, PC-1.2, PC-1.3, PC-1.4	PC-2.1, PC-2.2, PC-2.3

Code	Naming of disciplines/modules that form the competencies of students	Professional competencies	
		PC-1. Able to conduct independent research in accordance with the developed program and on their basis to prepare analytical materials for the evaluation of activities in the field of economic policy and strategic decision-making at the micro and macro levels	PC-2. Able to develop options for management decisions and justify their choice based on the criteria of socio-economic efficiency
B1.O.02.09	Conjuncture of world markets for goods and services	PC-1.1, PC-1.2, PC-1.3, PC-1.4	PC-2.1, PC-2.2, PC-2.3
B1.O.02.10	Organization of international procurement		PC-2.1, PC-2.2, PC-2.3
B1.O.02.11	Coursework "International Trade"	PC-1.1, PC-1.2, PC-1.3, PC-1.4	
B1.O.02.12	Coursework "International Finance"	PC-1.1, PC-1.2, PC-1.3, PC-1.4	
Part formed by participants of educational relations			

Code	Naming of disciplines/modules that form the competencies of students	Professional competencies	
		PC-1. Able to conduct independent research in accordance with the developed program and on their basis to prepare analytical materials for the evaluation of activities in the field of economic policy and strategic decision-making at the micro and macro levels	PC-2. Able to develop options for management decisions and justify their choice based on the criteria of socio-economic efficiency
B1.V.DV.01	Elective disciplines (modules) 1 (DV.1)		
B1.V.DV.01.01	Theory & Practice International Business Communication	PC-1.1, PC-1.2, PC-1.3, PC-1.4	PC-2.1, PC-2.2, PC-2.3
B1.V.DV.01.02	International Corporate Marketing Strategies	PC-1.1, PC-1.2, PC-1.3, PC-1.4	PC-2.1, PC-2.2, PC-2.3
B1.V.DV.02	Elective disciplines (modules) 2 (DV.2)		
B1.V.DV.02.01	World experience in the implementation of management information systems	PC-1.1, PC-1.2, PC-1.3, PC-1.4	PC-2.1, PC-2.2, PC-2.3
B1.V.DV.02.02	Financial management	PC-1.1, PC-1.2, PC-1.3, PC-1.4	PC-2.1, PC-2.2, PC-2.3
B1.V.DV.03	Elective disciplines (modules) 3 (DV.3)		
B1.V.DV.03.01	International Transport Logistics	PC-1.1, PC-1.2,	PC-2.1, PC-2.2,

Code	Naming of disciplines/modules that form the competencies of students	Professional competencies	
		PC-1. Able to conduct independent research in accordance with the developed program and on their basis to prepare analytical materials for the evaluation of activities in the field of economic policy and strategic decision-making at the micro and macro levels	PC-2. Able to develop options for management decisions and justify their choice based on the criteria of socio-economic efficiency
		PC-1.3, PC-1.4	PC-2.3
B1.V.DV.03.02	Project management	PC-1.1, PC-1.2, PC-1.3, PC-1.4	PC-2.1, PC-2.2, PC-2.3
B1.V.DV.04	Elective disciplines (modules) 4 (DV.4)		
B1.V.DV.04.01	International Labour and Migration Market	PC-1.1, PC-1.2, PC-1.3, PC-1.4	PC-2.1, PC-2.2, PC-2.3
B1.V.DV.04.02	Exchange Trading	PC-1.1, PC-1.2, PC-1.3, PC-1.4	PC-2.1, PC-2.2, PC-2.3
B1.V.DV.05	Elective disciplines (modules) 5 (DV.5)		
B1.V.DV.05.01	Cross-border value chains	PC-1.1, PC-1.2, PC-1.3, PC-1.4	PC-2.1, PC-2.2, PC-2.3
B1.V.DV.05.02	E-commerce	PC-1.1,	PC-2.1,

Code	Naming of disciplines/modules that form the competencies of students	Professional competencies	
		PC-1. Able to conduct independent research in accordance with the developed program and on their basis to prepare analytical materials for the evaluation of activities in the field of economic policy and strategic decision-making at the micro and macro levels	PC-2. Able to develop options for management decisions and justify their choice based on the criteria of socio-economic efficiency
		PC-1.2, PC-1.3, PC-1.4	PC-2.2, PC-2.3
Practice			
B2.O.01.01(N)	Research work	PC-1.1, PC-1.2, PC-1.3, PC-1.4	PC-2.1, PC-2.2, PC-2.3
B2.O.01.02(Pd)	Pre-diploma practice	PC-1.1, PC-1.2, PC-1.3, PC-1.4	PC-2.1, PC-2.2, PC-2.3
B3	State Final Certification		
B3.01(G)	Preparation for passing and passing the state exam	PC-1.1, PC-1.2, PC-1.3, PC-1.4	PC-2.1, PC-2.2, PC-2.3
B3.02(D)	Registration, preparation for the defense procedure and defense of the final qualification work	PC-1.1, PC-1.2, PC-1.3, PC-1.4	PC-2.1, PC-2.2, PC-2.3

